檔號 / / 保存年限

台灣區醫療暨生技器材工業同業公會 收文章 99. 12. 16 編號: 99 660

駐新加坡代表處經濟組 函

機關地址：460 Alexandra Rd PSA Building #23-00 Singapore 119963
承 辦 人：何顧問裕良
聯絡電話：(65) 6500 0119
傳 真：(65) 6271 9885

受文者：台灣區醫療暨生技器材工業同業公會

發文日期：中華民國 99 年 12 月 16 日

發文字號：星經字第 09901200480號

速別：最速件

密等及解密條件或保密期限：普通

附件：如文（共 17 頁）

主旨：有關國立新加坡大學育成中心（NUS Incubation Centre）之 Acumen 研究實驗室邀請我國廠商參與「第 10 屆中歐生物科技暨創新生物經濟論壇」（10th Central European Forum of Biotechnology and Innovative BioEconomy, BioForum 2011）事，敬請 查照。

說明：

一、依據國立新加坡大學育成中心本（99）年 12 月 14 日電子郵件函辦理。

二、前揭來函表示該中心已於本年 12 月 1 日以電子郵件洽邀貴會推介我國廠商出席旨揭活動，惟迄今未獲復，爰請本組再為轉知。

三、檢附旨揭活動邀請函及報名表資料共 17 頁（詳細活動資訊請瀏覽其專屬網站：http://www.bioforum.pl/2011/），鑒於本案有助我廠商參與國際生技之活動並創造潛在商機，請 惠予週知相關會員廠商踴躍參加，並賜知有意參加 BioForum 2011 之國內廠商或機構，俾轉知星方。

正本：台灣生技產業促進協會、台灣區醫療暨生技器材工業同業公會

副本：

駐新加坡代表處經濟組 駐新加坡代表處經濟組

ACUMEN Research Laboratories

BIO-TECH CONSULTING

BioForum 2011

10th Central European Forum of Biotechnology and Innovative BioEconomy

11-12th May 2011, Lodz, Poland

Content

- Introduction
- Symposia topics
- Details of program and value proposition
- Registration procedure
- Pricing Information
- Appendix

Asian Participants

Acumen Research Laboratories (www.acumen-research.com)

Bio-Tech Consulting Ltd. (www.cabioforum.com) Email: bioforum@acumen-research.com

ACUMEN Research Laboratories BIO-TECH CONSULTING

BioForum

10th Central European Forum of Biotechnology and Innovative BioEconomy
11-12th May 2011, Lodz, Poland

We are pleased to invite you to the 10th Central European Forum of Biotechnology and Innovative BioEconomy.

Introduction

Successful bio-ventures are built on good technologies, good knowledge about the market and good relationships among the various players in the innovation biotech sector. With new technologies and business models evolving rapidly and more new players entering the marketplace, many new opportunities for biotechnology innovation and commercialization have emerged and new relationships need to be built. The BioForum is a unique and invaluable platform to achieve these! Convened annually, several thousand technocrats and business executives from more than 20 countries gather under one roof to network and explore new venture partnerships.

The main goal of BioForum is to create business networking between growing Central European and well-established US as well as Western European biobusiness. It is an event supporting technology transfer from life sciences (biotechnology, biochemistry, molecular biology, etc.) to areas such as bioeconomy, health, drugs and food production, cosmetics and environment. BioForum visitors are given a unique possibility to drive into sea of valuable, applicable R&D projects gathered in one place at the same time.

This year, BioForum celebrates its 10th anniversary. In addition to participants from the booming Central European biotechnology industry and the ones from the US and Western Europe, an additional focus has been adopted, namely **"Central European and Asian Biotechnology Exchange: Outlook, Opportunities & Partnership"**, to exploit the trends of rapid development of bio-enterprises in Asia, especially in the greatly expanding economies of China and India.

Asian Participants

ACUMEN Research Laboratories BIO-TECH CONSULTING

Symposia Topics

Topics
Global innovation and Central European Market
Biotechnologies: Find A Way or Make One
Tech Transfer
Fund-raising: A Boom or A Bust For Biotech?
Management of Biotechnology Enterprises
Sailing Through Regulatory Waters
Biotechnology Companies' Issues: Deals & Support
Challenges & Opportunities In The Biotechnology Industry For Central Europe & Asia
Clinical Studies Policy In Central Europe & Asia
Biosimilars As An Area Of Cooperation Between Central Europe & Asia Biotech
R & D Deals In Biotechnology Industry: Cases Sharing Central Europe & Asia
Biotech Career & Job Opportunities
BioIT World
Additional event: Students' day held by Youth European Biotech Network

ACUMEN Research Laboratories BIO-TECH CONSULTING

BioForum 2011 will present:

- **Prestigious Lectures** covering topics such as: Challenges & Opportunities in the Biotechnology Industry for Central Europe and Asia, Management of Biotechnology Enterprises or fund-raising for Biotech Enterprises
- **BioPartnering opportunity** – series of prescheduled B2B meetings with Central European and Asian leaders of innovative biotech & pharma sectors (more than 900 B2B meetings during BioForum 2010)
- **R & D Poster Session** to present R&D projects of biosectors with potential application (more than 100 R&D projects presented in BioForum 2010)
- **More than 100 exhibitors from Central Europe and Asia**

LECTURES

Highlights of BioForum Program:

- Global Innovation & Central European Market;
- Management of Biotechnology Enterprises;
- Challenges & Opportunities in the Biotechnology Industry for Central Europe and Asia;
- R&D Deals in Biotechnology Industry - Cases sharing Central Europe and Asia;

BIOPARTNERING

Expand your international network of scientists and talk with them about business opportunities.

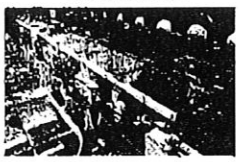
Asian Participants

ACUMEN Research Laboratories BIO-TECH CONSULTING

R&D POSTER SESSION

Presentation of R&D projects with potential application in healthcare, pharma and biotechnology, which constitute a major part of the Central European Biotechnology Forum Exposition of the achievements of research work makes BioForum a unique platform for dialogue of science and business.

EXHIBITORS



Be the first to learn information about the latest trends, innovative companies and recent developments which provide you a competitive advantage to improve your market position.

BIOBUSINESS BANQUET

Participate in Biobusiness banquet, a meeting place with well-known representatives of Polish and International BioEconomy, to connect and foster long-term business relationship worldwide.
(Involved more than 200 Polish and International representatives in 2010)

ACUMEN Research Laboratories BIO-TECH CONSULTING

Registration procedure

- The registration to be valid must be done at least 30 days before the opening day of the BioForum.
- Registration forms submitted after such deadline shall be considered by Organizer only if exhibition space is available.
- Fill in the application form and choose types of participation for e.g., Biopartnering in the registration form.
- The Organizer shall provide the participants the confirmation of their registration and provide the promoting materials.
- The confirmation shall contain information about the size and type of allocated exhibition space, its location and pro – forma invoice which contain all information about price and account number for payment.
- The registration fee should be paid in advance within 14 days after receiving the confirmation of registration by the participant.
- If this payment is not made, Organizer may remove the Participant's reservation or irrevocably change his site selection.
- The Organizer shall issue an original invoice in 7 days from receiving the payment, according to the provisions existing in Polish law.
- For more information for Asian participants, please email **bioforum@acumen-research.com**

ACUMEN Research Laboratories BIO-TECH CONSULTING

Type		Price* (till 15/12/2010)	Price* after 15/12/2010
BioPartnering	Academia	100 EUR	100 EUR
	Industry	200 EUR	200 EUR
Exhibitor Booth**/***	6m²	855 EUR	950 EUR
	9m²	1125 EUR	1250 EUR
	12m²	1350 EUR	1500 EUR
	16m²	1620 EUR	1800 EUR
	Corner	surcharge 200 EUR	surcharge 200 EUR
Poster Presentation	1	250 EUR	250 EUR
	additional	50 EUR	50 EUR
Biobusiness Banquet		50 EUR	50 EUR

* Prices do not include tax (22%)
** If you would like to order other size of booth, please feel free to contact us
*** Prices cover: a registration fee, a standard equipment of booth, an entrance to BioForum catalogue, an entrance to Poster Session, an entrance to Lectures, one invitation for BioBusiness Banquet (11th May, 2011), Internet WIFI. REFER TO APPENDIX A BELOW

ACUMEN Research Laboratories BIO-TECH CONSULTING

APPENDIX A: Details of Exhibition Booth Packages

Silver Package	Gold Package	Diamond Package
Exhibition booth 6 m² (3x2m); (booth framing with Company name (20 marks included), lights, electricity - 1 electric plug (230V); table, two chairs; white counter 100x100x50cm, with one shelve; waste bin; hanger; Wall-to-wall carpeting) • Registration Fee; • Participation of 3 representatives of company; • An Entry to catalogue; • Internet WIFI; • 1 Invitation for BioBusiness Banquet	**Exhibition booth 9 m²** (3x3m);); (booth framing with Company name (20 marks included), lights, electricity - 1 electric plug (230V); table, three chairs; white counter 100x100x50cm, with one shelve; waste bin; hanger; Wall-to-wall carpeting) • Registration Fee; • Participation of 3 representatives of company; • An Entry to catalogue; • Internet WIFI; • 1 Invitation for BioBusiness Banquet	**Exhibition booth 12 m²** (4x3m); (booth framing with Company name (20 marks included), lights, electricity - 1 electric plug (230V); table, three chairs; white counter 100x100x50cm, with one shelve; waste bin; hanger; Wall-to-wall carpeting) • Registration Fee; • Participation of 5 representatives of company; • An Entry to catalogue; • Internet WIFI; • 1 Invitation for BioBusiness Banquet • E-mailing to participants of BioForum 2011: an invitation for exhibition booth of company or adv of company (will be sent before BioForum 2011)
Fee: 950 EUR* Discount: 10% ***Fee of Silver Package: 855 EUR******	Fee: 1250 EUR* Discount: 10% ***Fee of Gold Package: 1125 EUR******	Fee: 1500 EUR* Discount: 10% ***Fee of Diamond Package: 1350 EUR******

*Prices do not include tax (22%)
*10% discount for application before 15th Dec. 2010

Asian Participants

ACUMEN Research Laboratories BIO-TECH CONSULTING

APPENDIX B: BioForum rules and regulations

1. GENERAL PROVISIONS

1.1. The following provisions apply to participants of BioForum organized by Bio-Tech Consulting Ltd. with its registered office in Łódź, hereinafter referred to as "Organizer".

2. CANCELLATION OF PARTICIPATION

2.1. Cancellation or reduction in exhibit space occupied by the Participant shall be made in writing. Otherwise it will be null and void.
2.2. If the cancellation or reduction is made when the registration fee has been already paid:
a) less than 30 days before BioForum opening day – the 50 % of the payment will be returned by the Organizer.
b) less than 14 days before BioForum opening day – the Organizer will not returned the participation fee.
2.3. Participants who have withdrawn from participation in BioForum shall not be entitled to services covered by the registration fee.

3. GENERAL TERMS AND CONDITIONS

3.1. Organizer reserves the right to take the following actions at any time prior or during the BioForum and at its sole discretion:
a) terminate the agreement with Participant or decline to provide him the exhibit space for reasons, including but not limited to Participant's conduct, use, promotion and distribution of materials and content that is objectionable to Organizer or is not consistent with Organizer's rules, regulation or mission.
b) prohibit any exhibition that violates the rules resulting of herewith rules and regulations or character and spirit of BioForum.
c) close any exhibition that is regarded by the Organizer to be too loud or disruptive or disturbing other participants.
d) refuse to permit the Participant who violates Organizer's rules and regulations to participate in one or more future BioForum fairs.
3.2. Dates and hours for commencement of each BioForum day and opening hours of pavilions are described in BioForum schedule provided by the Organizer.
3.3. Maintenance work on the stand should be performed before or after opening hours.
3.4. Stand components and equipment left behind without Organizer's approval and not removed within the dismantling period shall be considered abandoned.
3.5. Taking photographs, filming and drawing of stands and exhibited goods should be agreed with the Participant. Should the above mentioned actions interfere in the organization of the trade fair, they should be agreed with the Organizer.
3.6. No animals may be brought to the BioForum space unless such animals are part of an exhibition that is consistent with its thematic scope.

ACUMEN Research Laboratories BIO-TECH CONSULTING

4. LEGAL PROTECTION AND SAFETY STANDARDS REGARDING EXHIBITS

4.1. In case of public presentation or public broadcasting of musical compositions or compositions involving lyrics and music, participants must obtain permission of the collective rights management organisations and pay royalties to such organisations. Trade fair participants shall respect copyright and related rights protection laws included in the EU *acquis* and the domestic regulations of the Republic of Poland.
4.2. Organizer shall not be liable for any violation of rights of exhibitors and other fair participants.

5. LIABILITY AND INSURANCE

5.1. Organizer as well as his agents or employees shall not be liable for any damage, loss or injury that may occur to the Participant and caused by third parties or solely through the fault of the party which suffered damage.
5.2. Organizer shall not be liable for any damage to the property of Participant caused by force majeure such as fires, explosions, lightning, high winds, floods and other elements or power and gas (compressed air) supply failure, military activity, strikes and other circumstances which are unpredictable, unpreventable and beyond the control of the Organizer.
5.3. The Participants shall take out civil liability insurance policy and shall insure all of their property located on BioForum space (exhibits, equipment and hardware on the stand, stand structural elements and furnishing, private belongings, company cars, etc.), during the fair as well as during stand construction and dismantling period, unless specific provisions provide otherwise.
5.4. The Participants shall be financially liable for any damage caused in Organizer property. Damages shall be assessed by the organizer in the presence of a participant's representative, which shall be confirmed in a proper protocol. If Participant declines to sign the protocol or to take part in the assessment procedure, Organizer may prepare a unilateral protocol.
5.5. The Organizer's contractual responsibility is limited the amount of registration fee actually paid by Participant who suffered.

6. COMPLAINTS

6.1. Any complaints of the Participants shall be submitted to the Organizer in writing.
6.2. Complaints should be submitted no later than within one month from the last day of the fair. No complaints filed after that time shall be considered.

ACUMEN Research Laboratories BIO-TECH CONSULTING

7. DISCLAIMER

7.1. The use or display in any manner or medium of Bio-Tech Consulting Ltd or BioForum name, logo, marks or copyrighted materials is not permitted and they can not be a subject of reference, implication or use to claim or imply Organizer's endorsement, affiliation or approval of any product, service or program without the prior, express and written consent of the Organizer.

7.2. Exhibitors, exhibits and exhibit materials and displays shall be in compliance with all applicable regulations provided in polish law.

8. FIRE, SAFETY, HEALTH AND NOISE

8.1. The Participant agrees to accept responsibility for compliance with local fire, safety and health ordinances regarding the installation and operation of equipment or other craft relating to the Participant or his booth. All exhibit materials and equipment must be located within the booth and protected by safety guards and devices, when necessary, to prevent personal accident or injury to spectators or other exhibitors.

8.2. Participants will take every reasonable precaution to minimize the noise of operating booths. Each booth will be operated in a dignified manner so as not to constitute an annoyance to adjoining Participants.

9. ADMISSION

9.1. Admission to the BioForum will be by official badge obtained upon registration, entitling the wearer to attendance in accordance with admission policies. The badge is not transferable.

9.2. Publications, advertising materials and all kinds of promotional giveaways must be distributed only by the exhibitors within the booth spaces. Nothing can be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture without the Organizer's express consent.

9.3. Participants who are not exhibitors (i.e. attendees) are prohibited from any detailing, exhibiting or soliciting within the BioForum spaces unless it is approved by the Organizer. Failure to comply this regulation can result in dismissal from the BioForum.

ACUMEN Research Laboratories BIO-TECH CONSULTING

10. FINAL PROVISIONS

10.1. If circumstances beyond its control occur, Organizer reserves the right to cancel, partially close, shorten or reschedule BioForum events. In such cases exhibitors may not claim damages or partial refunds of exhibition space rent.
10.2. The Participants should comply with the binding regulations of the EU acquis and internal regulations of the Republic of Poland.
10.3. Organizer may amend these rules and regulations at any time and all the amendments so made shall be binding all the Participants from its publication on the official BioForum website.
10.4. All disputes arising in connection with the participation in BioForum shall be settled by a proper common court in Łódź.
10.5. Polish law shall govern interpretation of these Regulations.

ACUMEN Research Laboratories

BioForum 2011

BIO-TECH CONSULTING

Registration Form

In case you want to participate at the bilateral meetings, you have to submit a cooperation profile

Organization details

Organization: _____

Address: _____

_____

Website: _____

Phone No.: _____

Fax No.: _____

No. of employee: ◯ 1-10 ◯ 11-50 ◯ 51-250 ◯ 250+

Organization type: ◯ Company ◯ Institution ◯ University ◯ Research

◯ Others, please specify _____

Short description of your company/organization

About the organization:

Core technology / product / service:

Products on market:

Products under development:

Type(s) of co-operation offering or seeking:

Contact Person

Title: ◯ Mr ◯ Mrs ◯ Ms ◯ Dr ◯ Prof

Position: _____

First name: _____

Last name: _____

Email: _____

Phone No.: _____

ACUMEN Research Laboratories

BioForum 2011

BIO-TECH CONSULTING

Registration Form

Participation at BioForum 2011:

1. Exhibition booths

- ☐ Exhibition booth (4 m^2, 700 EUR)
- ☐ Exhibition booth (6 m^2, 950 EUR)
- ☐ Exhibition booth (9 m^2, 1 250 EUR)
- ☐ Exhibition booth (12 m^2, 1 500 EUR)
- ☐ Exhibition booth (16 m^2, 1 800 EUR)
- ☐ Corner (surcharge 200 EUR)

2. BioPartnering

- ☐ Industry (200EUR)
- ☐ Academia (100EUR)

Preferred time slots

- ☐ B2B (11th May 2011, Wed, 09:30-13:00)
- ☐ B2B (11th Ma 2011, Wed, 13:00-18:00)
- ☐ B2B (12th May 2011, Thurs, 09:00-13:00)
- ☐ B2B (12th May 2011, Thurs, 13:30-18:00)

3. Poster Presentation

- ☐ Poster Presentations (250 EUR)
- ☐ Additional Posters (each 50 EUR)

○ One ○ two ○ three ○ four ○ five ○ none

4. Advertisement in BioForum 2011 Catalogue

- ☐ Graphic advertisement - 1 page: 250 EUR
- ☐ Graphic advertisement - half-page: 150 EUR
- ☐ Inside catalogue - cover page: 700 EUR
- ☐ Back cover page: 1000 EUR

ACUMEN Research Laboratories

BioForum 2011

BIO-TECH CONSULTING

Registration Form

5. Additional forms of promotion of your Company during BioForum 2011

☐ Banner in trade place - 45 EUR/m^2

Stand roll-up during BioForum 'Lecture Hall' trade fair place

☐ 150 EUR for 2 days

☐ 100 EUR for 1 day

☐ Banner on www.cebioforum.com 150EUR for 2 months

☐ Placement of promotional materials on dedicated place 100 EUR

☐ 150 EUR for banner on BioForum 2011 website: www.bioforum.pl/2011

☐ E-mailing to BioForum newsletter subscribers and registered participants: 300 EUR

☐ Usage of Private Business Room - 5000 EUR

6. Biobusiness Banquet 11th May 2011

☐ Biobusiness Banquet (50 EUR per person)

○ One ○ two ○ three ○ four ○ five ○ none

Additional information:

- Prices do not include tax (22%).
- To prices the VAT shall be added according to the tax rate appropriate in the date when tax obligation appears.
- Polish representatives should make their payments in PLN, on the basis of Bio-Tech Consulting invoice.
- Organizer reserves the right to change or cancel BioForum 2011 because of unavoidable circumstances (e.g., natural disaster)

Area of activity in your organization's interest

Note: If you intend to join bilateral meetings, please select the fields in this area.

☐ Medicine ☐ Biology

☐ Pharmacy ☐ Environmental protection

☐ Chemistry ☐ Instruments and equipment

☐ Agriculture ☐ Services, please specify _____

☐ Others, please specify _____

ACUMEN Research Laboratories

BioForum 2011

BIO-TECH CONSULTING

Registration Form

Co-operation projects

Please tick (✓) in the desired projects offered and requested by your organization in the table.

Type of co-operation project	Offered by your organization	Requested by your organization
R&D projects		
Services		
Products		
Networking		
Investments		
Management		
Manufacturing		
Marketing		

B2B meetings for co-operation projects

If you intend to join B2B meetings, please provide information on proposed co-operation projects below.

Co-operation project 1:

Project type

◯ R &D project ◯ Services ◯ Products ◯ Investment ◯ Consulting ◯ Other

Title: _____

Describe your business, technology, services or research project (< 100 characters)

Short description of co-operation project:

GENERAL DESCRIPTION:

POTENTIAL/EXISTING PRODUCT OR TECHNOLOGY:

INNOVATIVE ASPECTS - MAIN ADVANTAGES:

CURRENT STAGE OF DEVELOPMENT:

MARKET APPLICATIONS:

TYPE OF COLLABORATION SOUGHT:

ACUMEN Research Laboratories

BioForum 2011

BIO-TECH CONSULTING

Registration Form

Co-operation project 2:

Project type

◯ R &D project ◯ Services ◯ Products ◯ Investment ◯ Consulting ◯ Other

Title: _____

Describe your business, technology, services or research project (< 100 characters)

Short description of co-operation project:

GENERAL DESCRIPTION:

POTENTIAL/EXISTING PRODUCT OR TECHNOLOGY:

INNOVATIVE ASPECTS - MAIN ADVANTAGES:

CURRENT STAGE OF DEVELOPMENT:

MARKET APPLICATIONS:

TYPE OF COLLABORATION SOUGHT:

☐ I hereby authorize BIO-TECH Consulting Ltd to process my personal data included in my Registration Form for the purposes of organizing the BioForum and providing all the necessary services.

☐ I hereby declare that I accept and agree to the terms and conditions of BioForum resulting from the BioForum Rules and Regulations.