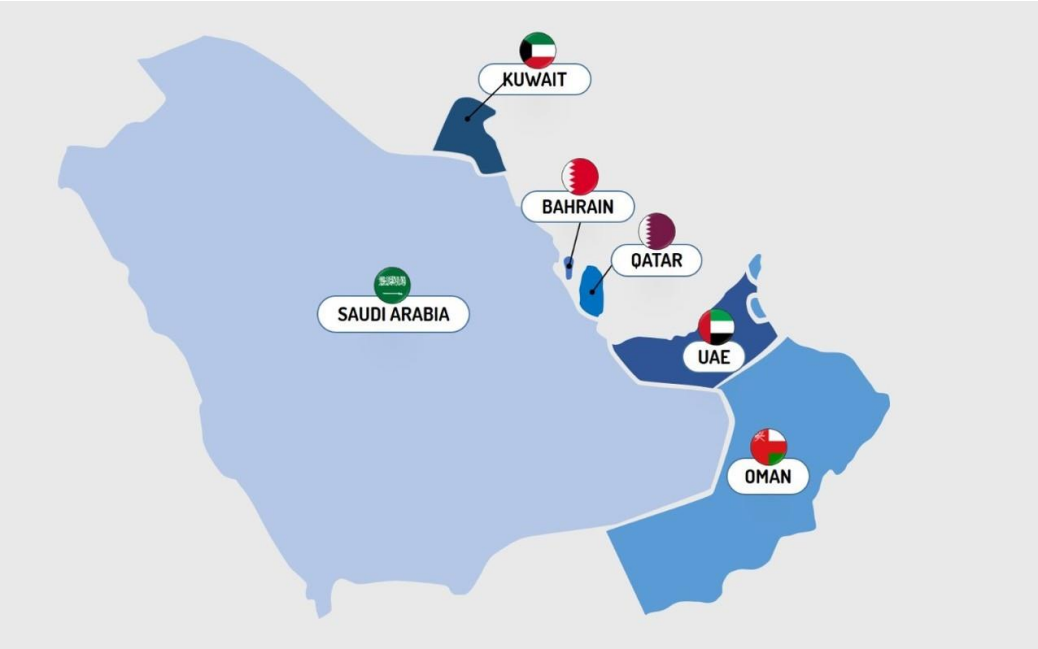
歐洲-中東商機研討會

Pr Yacine HADJIAT, MD PhD
Head of Innovation and Digital Health
Director of Centre of Innovation and technology

進入國際市場，關鍵不只在產品，而在策略。
本活動聚焦兩大醫療增長樞紐——歐盟與中東（GCC），透過市場趨勢剖析、實務合作要件與經銷商對談，揭開成功進入國際市場的三大核心密碼：
洞察 × 連結 × 執行力。
從趨勢掌握到落地行動，帶你設計出一條屬於自己的國際擴張路線圖。

Who Am I?

- Background:
  - MD, MBA, R&D (EU, US, Asia)
  - Chief Digital Health and Innovation officer
  - SVP-CMO LifeScience Industry
  - VCs (SpeedInvest – Lumiares I)
  - INSERM (French health research institute)
  - Paris V medical university / Paris-Saclay



NATIONAL VISIONS

2030

like Saudi Vision 2030 are making healthcare a top priority

THE GCC IS SHAPING UP

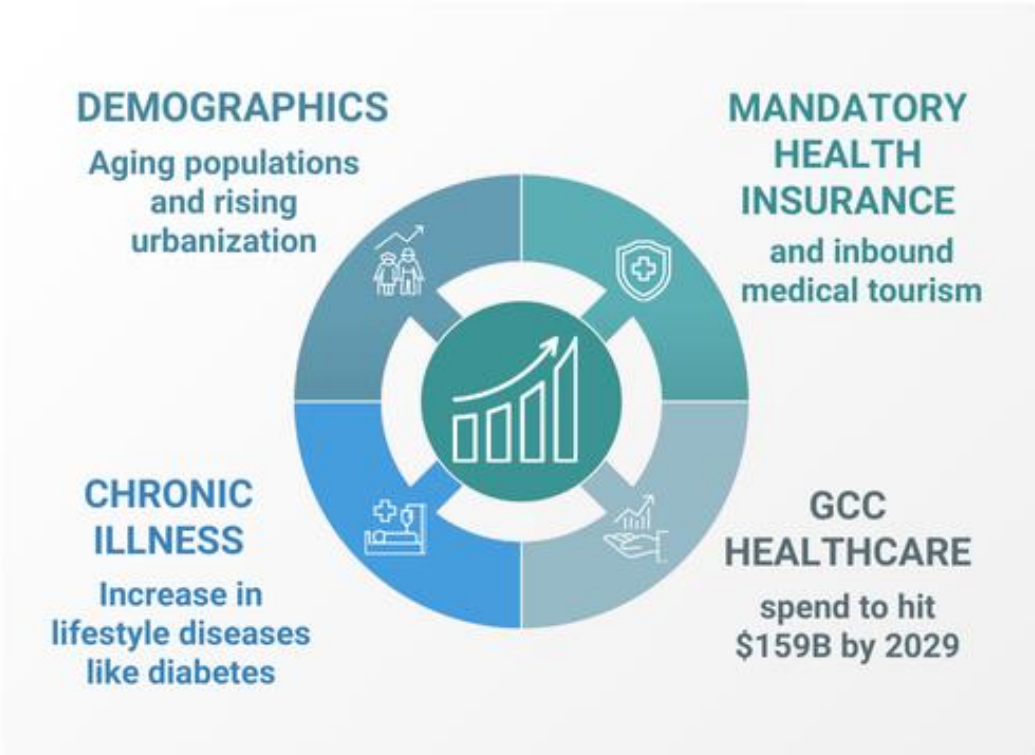
to become a global healthcare hub

DIGITAL HEALTHCARE

The region is embracing AI and tech to improve care quality

GOVERNMENTS

are pushing reforms and private sector partnerships


DEMOGRAPHICS
Aging populations and rising urbanization
MANDATORY HEALTH INSURANCE
and inbound medical tourism
CHRONIC ILLNESS
Increase in lifestyle diseases like diabetes
GCC HEALTHCARE
spend to hit $159B by 2029

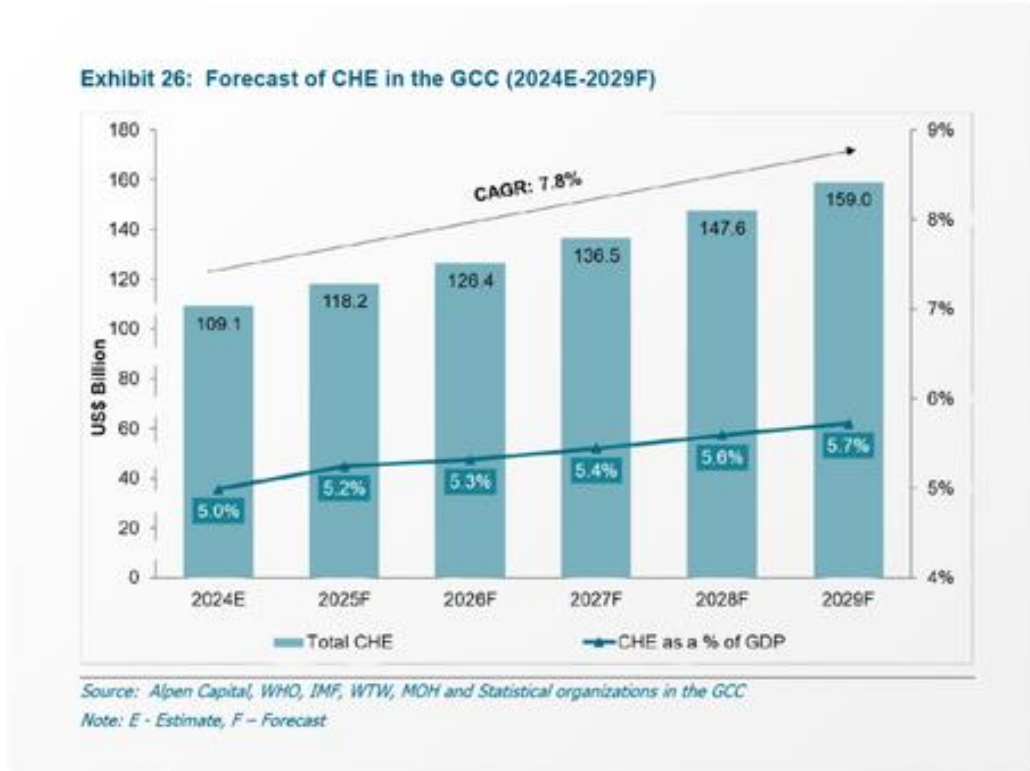


Exhibit 26: Forecast of CHE in the GCC (2024E-2029F)
US$ Billion
CAGR: 7.8%
109.1
118.2
126.4
136.5
147.6
159.0
5.0%
5.2%
5.3%
5.4%
5.6%
5.7%
2024E
2025F
2026F
2027F
2028F
2029F
Total CHE
CHE as a % of GDP
Source: Alpen Capital, WHO, IMF, WTW, MOH and Statistical organizations in the GCC
Note: E - Estimate, F – Forecast

KSA + UAE = 80%

INFRASTRUCTURE DEMAND IN GCC

12K new hospital beds needed by 2029

23 CROSS-BORDER DEALS

occurred between 2023 and 2024

PRIVATE EQUITY

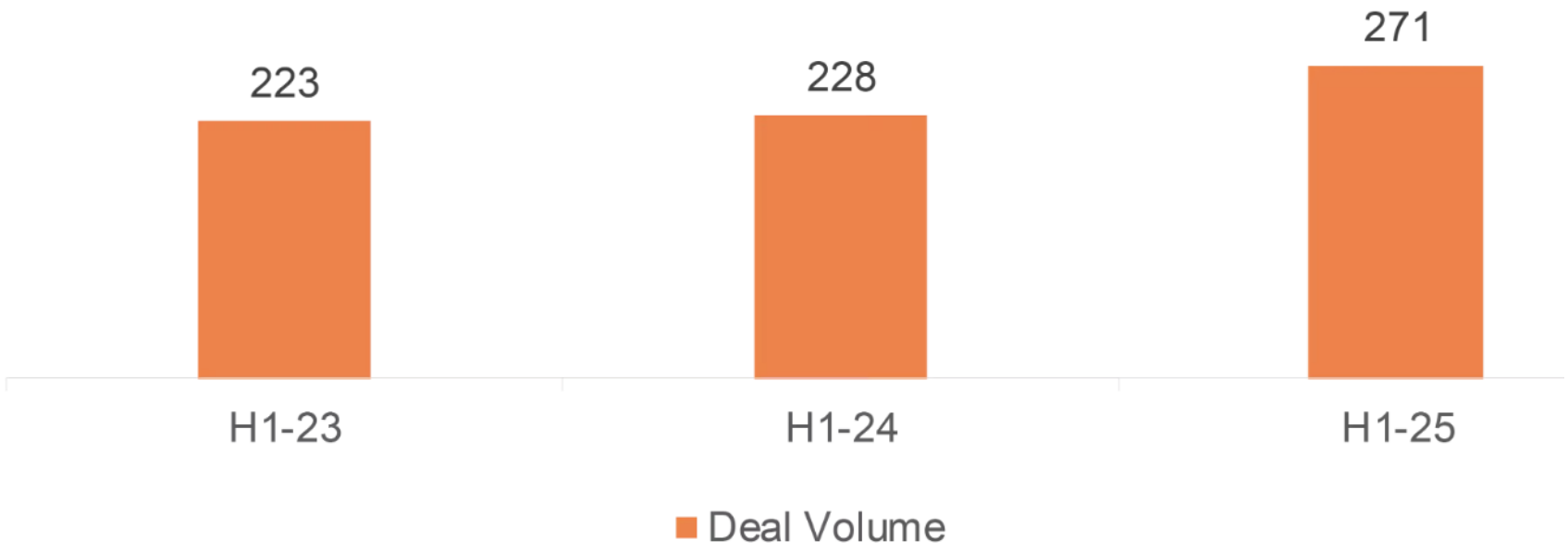
is fueling regional consolidation and expansion

HOT OPPORTUNITIES

Digital health, infrastructure, chronic care

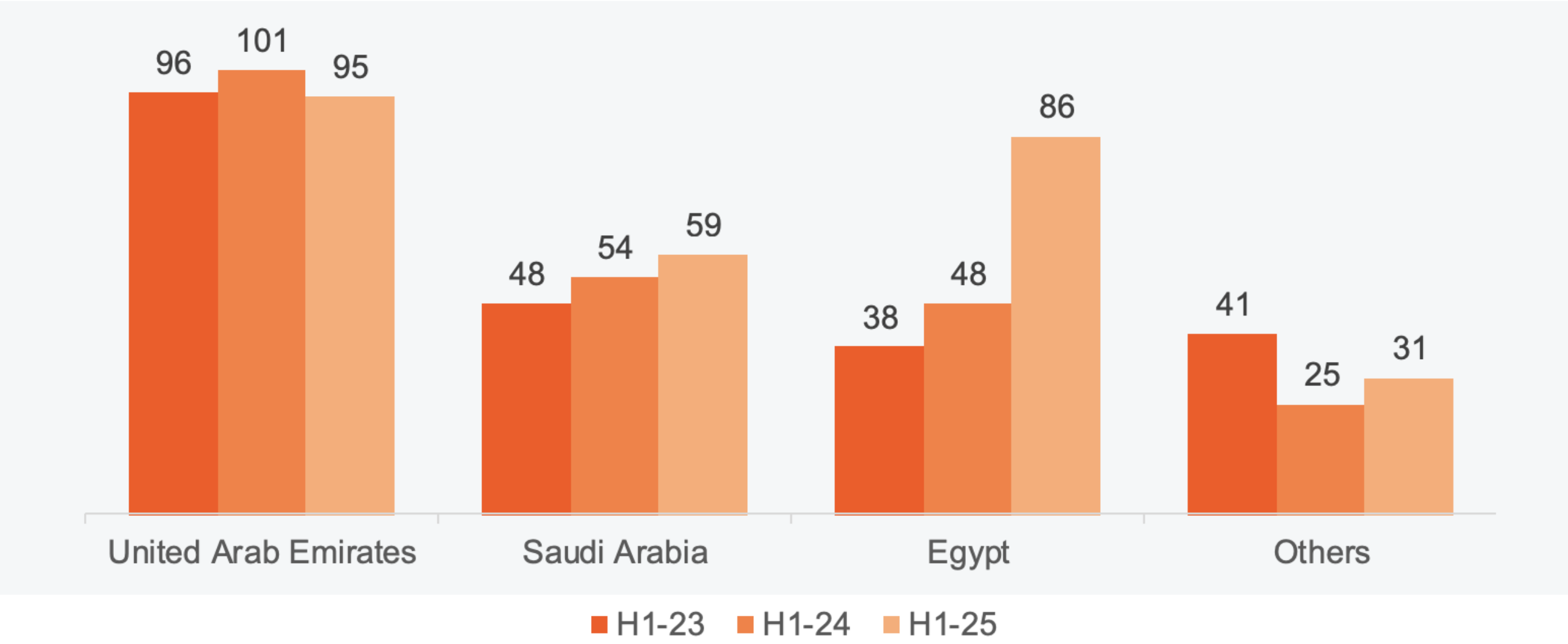
INVESTEMENT DYNAMIC

Figure 1: Middle East Total Deal Volume (H1-2023 to H1-2025)



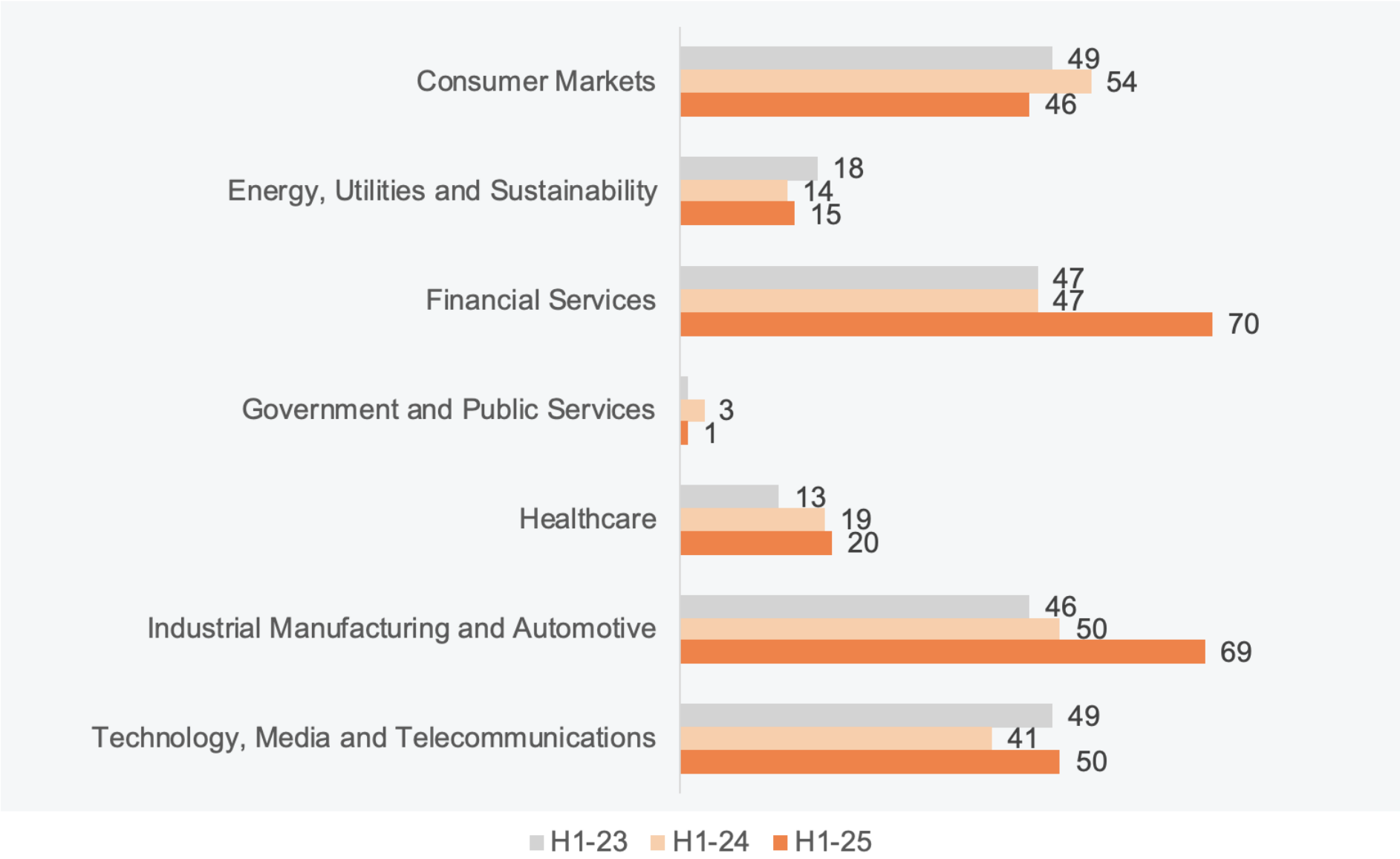
Source: PwC Analysis based on LSEG data

Figure 5: Middle East Deal Volume by Country (H1-2023 to H1-2025)



Source: PwC Analysis based on LSEG data

Figure 6: Middle East Deal Volumes by Sector (H1-2023 to H1-2025)



Source: PwC Analysis based on LSEG data

SAUDI ARABIA
(53 VC investors / 2 accelerators)

- Abdul Latif Jameel
- أسيَاف للاستثمار Asyaf Investments
- Batic
- Bin Dawood
- Bupa بوبا
- Taqnia
- BIAC
- COTU Ventures
- U
- Derayah Ventures
- Altouq الطوق

BAHRAIN
(4 VC investors / 2 accelerators)

- الزياني للاستثمارات Alzayani Investments
- Alturki Ventures
- Hope
- تمكين Tamkeen

UNITED ARAB EMIRATES
(62 VC funds / 21 accelerators)

- The Abraaj Group
- Abu Dhabi Capital Management
- Catalyst Partners
- ADIA
- مكتب أبوظبي للاستثمار Abu Dhabi Investment Office
- Access Bridge Ventures
- al ain
- Ali & Sons Since 1979
- العربي للاستثمار Alarabi Investments
- Alpha Dhabi Holding الفا ظبي القابضة

OMAN
(4 VC investors / 3 accelerators)

- ido Investments
- Phaze Ventures
- otf Wadi Accelerator
- Pioneer Investors

Key investment sectors:

- Technology
- Healthcare
- E-commerce
- Renewable Energy

Best cities for startups:

- **Dubai,** UAE
- **Abu Dhabi,** UAE
- **Manama,** Bahrain
- **Riyadh,** Saudi Arabia
- **Jeddah,** Saudi Arabia
- **Muscat,** Oman

United Arab Emirates

Investment funds (PE/VC) market map

REGULATION

AlRuthia Y, Aldallal S, Al-Abdulkarim HA, Al-Jedai A, Almudaiheem H, Hamad A, Elmusharaf K, Saadi M, Al Awar H, Al Sabbah H, Alghnam S, Al Ghamdi M, Monshi SS, AlAgil N, Al Khalifa ME, Abdulkarim Q, Abdulkarim S, Jawad H, Al-Sabahi S, Al Kindi A, Wani S, Alibrahim A. Healthcare systems and health economics in GCC countries: informing decision-makers from the perspective of the Gulf health economics association. Front Public Health. 2025 Mar 25;13:1510401. doi: 10.3389/fpubh.2025.1510401. PMID: 40226322; PMCID: PMC11986093.

Solaiman B, Cohen IG, editors. Cheltenham, UK: Edward Elgar Publishing Ltd; 2024 Jul 16.

Solaiman B. Regulating AI-Based Medical Devices in Saudi Arabia: New Legal Paradigms in an Evolving Global Legal Order. Asian Bioeth Rev. 2024 Jun 21;16(3):373-389. doi: 10.1007/s41649-024-00285-6. PMID: 39022374; PMCID: PMC11250741.

مؤسسة الإمارات للدواء
EMIRATES DRUG ESTABLISHMENT

United Arab Emirates

وزارة الصحة ووقاية المجتمع
MINISTRY OF HEALTH & PREVENTION

هيئة الصحة بدبي
DUBAI HEALTH AUTHORITY

دائرة الصحة
DEPARTMENT OF HEALTH

دائـــرة الـصـحـــة
DEPARTMENT OF HEALTH

Health Technology Review	
Technology Ref.:	HTA-24043
Technology Name/Version/Model:	Digital Therapeutics Edupression-V5
Approvals by International Bodies:	Diga in Germany EU-CE certified
Company name:	SOFY GmbH - Austria
Agent in UAE:	Takalam L.T.D
Email:	inas@takalam.ae

EMAAR

ECONOMIC DIVERSIFICATION DRIVES GROWTH IN THE UAE

UAE ECONOMY CONTINUES TO GROW

3.5% REAL GDP GROWTH (2015)

70% OF ECONOMIC ACTIVITY COMES FROM **NON-OIL** SECTORS[1]

TOP COUNTRY FOR ENTREPRENEURS IN THE MENA REGION[2]

EXAMPLES OF KEY SECTORS

GLOBAL AVIATION HUB

DXB IS THE WORLD'S BUSIEST AIRPORT FOR INTERNATIONAL TRAVELERS[3] (2015)

CONNECTING **100+ MILLION** PASSENGERS TO **240+** DESTINATIONS

COMMERCIAL TRADE

DP WORLD IS THE **4TH** LARGEST INTERNATIONAL PORT OPERATOR

TOURISM

25 MILLION EXPECTED TO VISIT **DUBAI EXPO 2020**

RENEWABLE ENERGY

4 CIVILIAN NUCLEAR REACTORS WILL MEET **25% OF THE UAE'S DOMESTIC ENERGY NEEDS** BY 2020

MANUFACTURING

5TH LARGEST ALUMINUM PRODUCER IN THE WORLD

MEDIA

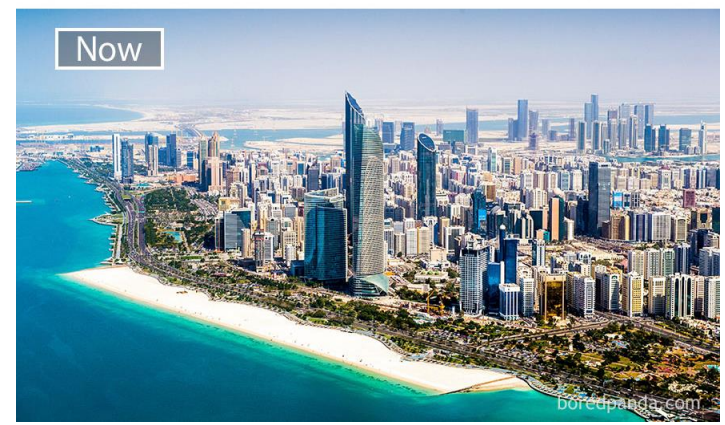
200 MEDIA COMPANIES AT TWOFOUR54'S MEDIA ZONE

FINANCIAL SERVICES

8 OF THE WORLD'S TOP FREE ZONES ARE IN DUBAI[4]

HEALTHCARE

30+ MEDICAL & SURGICAL SPECIALTIES AT CLEVELAND CLINIC ABU DHABI



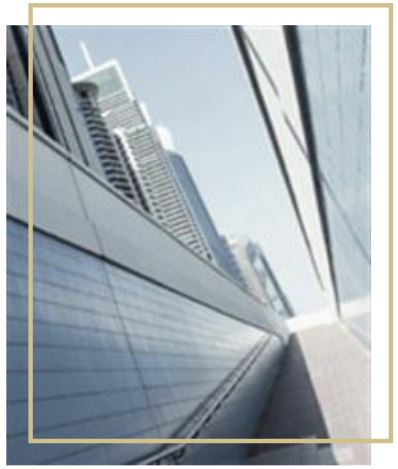
World-Class Healthcare

Sustainable Environment and Infrastructure

Competitive Knowledge Economy

Competitive Knowledge Economy
The global economy will witness significant economic changes in the coming years and the UAE Vision 2021 National Agenda aims for the UAE to be at its heart

MORE INFO



First-Rate Education System

Safe Public and Fair Judiciary

Cohesive Society and Preserved Identity

UAE FUTURE STRATEGY

United Arab Emirates

Future Priority Sectors

Government & Services
Shaping the future of Government, Public Sector & Services through future trends and develop foresight based action plans

Education
Shaping the future of education, schools and skills through future trends, challenges, transformations and develop foresight based action plans

Health
Shaping the future of healthcare demand, trends, predictions and develop foresight based action plans

Energy & Minerals Wealth
Shaping the future of energy, minerals and oil related trends & pre-emptive action plans

Infrastructure and Transportation
Shaping the future of infrastructure & its sustainability, supply and demand and future expansion plans

Positive & Happy Lifestyle
Shaping the future of Positivity, Happiness & Tolerance based on future trends and their impact on government and society

Human Capital and Innovation
Shaping the future of demographics and youth trends and their impact on human capital, economy and jobs market in addition to future skills and jobs to integrate them in future education

Technology and Smart System
Shaping the future of ICT & Smart systems based on future trends & their impact on supply, demand & infrastructure future plans

Sustainability, Environment and Climate Change
Shaping the future of environmental sustainability, climate change and carbon emissions & their related future trends and pre-emptive action plans

Sustainable Social Development
Shaping the future of sustainable social development through studying future trends and their impact to develop foresight based action plans

Economy, Economic & Trade Security
Shaping the future of economy and economic & trade security related trends & their impact on economy and pre-emptive economic policies

Financial Resources
Shaping the future of financial resources, their trends, forecasts and relevant pre-emptive action plans

International Political Relations & Security
Shaping the future of international political relations, security and defense based on the relevant future trends and foresights and develop pre-emptive action plans

Food & Water Security
Shaping the future of food and water security based on future trends, foresights and develop pre-emptive action plans

Cyber Security
Shaping the future of Cyber security and communication based on future trends, foresights and develop pre-emptive action plans

The UAE Government allocates a significant share of the federal budget for the healthcare sector every year, in order to provide quality medical services. The following are the amounts allocated for the healthcare sector for the years 2016, 2017, 2018, 2019 and 2020 from the draft budgets for those years.

The federal budget allocated for healthcare					
Year	2016	2017	2018	2019	2020
Budget allocated	AED 3.835 billion	AED 4.2 billion	AED 4.5 billion	AED 4.4 billion	AED 4.84 billion
Percentage of federal budget allocated to health	8%	8.6%	7.4%	7.3%	6.89%

Review details of the federal budgets from 2011 to 2021- Ministry of Finance.

Updated on 09 May 2023

Ecosystem Enablers

ACCELERATORS AND INCUBATORS

DUBAI CHAMBER DIGITAL

SECTOR SPECIALIZATIONS: Technology and technology- enabled

PROGRAMS: Create Apps in Dubai, Business in Dubai

SECTOR SPECIALIZATIONS: Technology, media, design, science

PROGRAMS: in5 Tech; in5 Media; in5 Design; in5 Science

DUBAI FUTURE ACCELERATORS

SECTOR SPECIALIZATIONS: Disruptive technologies

PROGRAMS: The Future of Generative AI in Government Services; The Future of Generative AI in Media and Communication; Area 2017; Dubai Future Labs; Dubai Design Lab; Dubai Future Fellowship; Dubai 10X; Futurism Program; Open Challenges

Startupbootcamp

SECTOR SPECIALIZATIONS: Smart city solutions, fintech

PROGRAMS: Dubai Smart City Accelerator; Fintech – Dubai; AI – Dubai

INTELAK

SECTOR SPECIALIZATIONS: Aerospace, air transportation, hospitality, tourism, travel

PROGRAMS: Accelerator; Incubator; Idea lab

Dtec

SECTOR SPECIALIZATIONS: Technology

PROGRAMS: Sandbox

DEPARTMENT OF ECONOMIC DEVELOPMENT

SECTOR SPECIALIZATIONS: Agnostic

PROGRAMS: Hamdan Innovator and Incubator (HI2)

DIFC FinTech Hive

SECTOR SPECIALIZATIONS: Fintech, AI, insurtech, regtech, digital assets, blockchain, metaverse

PROGRAMS: FinTech Accelerator Program; AccelerateHer; Women in Tech; Metaverse Accelerator Program

ASTROLABS

SECTOR SPECIALIZATIONS: Technology

PROGRAMS: Gamechangers; Fast Pilot Programs; Enterprise Innovation

META INCUBATOR

SECTOR SPECIALIZATIONS: Metaverse, Web3, AR/VR

PROGRAMS: Project Incubation; Technical Consulting; Investments and Crowdfunding

the GREENHOUSE CHALHOUB GROUP

SECTOR SPECIALIZATIONS: Retail

PROGRAMS: Startup Studio; Entrepreneur in Residence; L'Occitane MENA

FOUNDER INSTITUTE

SECTOR SPECIALIZATIONS: Technology and technology-enabled

PROGRAMS: FI Core Program; Founder Lab; FI Venture Network

C3

SECTOR SPECIALIZATIONS: Impact

PROGRAMS: C3 Impact Accelerator

MAJID AL FUTTAIM

SECTOR SPECIALIZATIONS: Technology, fashion and lifestyle, leisure, climatetech

PROGRAMS: Launchpad X

MOHAMMED BIN RASHID INNOVATION FUND

SECTOR SPECIALIZATIONS: Tech, education, clean energy, water, transport, health, space

PROGRAMS: MBRIF Accelerator; Guarantee Scheme

Spinneys

SECTOR SPECIALIZATIONS: Food production

PROGRAMS: Local Business Incubator

Mohammed Bin Rashid Al Maktoum Global Initiatives

SECTOR SPECIALIZATIONS: Impact

PROGRAMS: Humanitarian Accelerator

THE CO-DUBAI

SECTOR SPECIALIZATIONS: Retail, food

PROGRAMS: Retail Accelerator Program; The Co-Kitchen Food Business Incubator

FasterCapital

SECTOR SPECIALIZATIONS: Technology

PROGRAMS: Idea to product program; Tech co-founder program; Grow your startup program; Raise capital program

District 2020

SECTOR SPECIALIZATIONS: Technology

PROGRAMS: Scale2Dubai

animoca BRANDS

SECTOR SPECIALIZATIONS: Web 3, blockchain, AI, metaverse, DeFi

PROGRAMS: Global Web3 and Blockchain; AI accelerator; DeFi Accelerator

Note: Dubai is a rapidly advancing economy and this document serves only as a snapshot of the continually evolving wider ecosystem

Funding Ecosystem

PRE-SEED	SEED	SERIES A	SERIES B	GROWTH
VENTURESOUQ	e&	e&	e&	e&
MIDDLE EAST VENTURE PARTNERS	MIDDLE EAST VENTURE PARTNERS	MINDSHIFT CAPITAL	ARZAN VENTURE CAPITAL	DALE VENTURES
CYPHER CAPITAL	EQ	ILIAD PARTNERS	ILIAD PARTNERS	GulfCapital Partners in Growth
FasterCapita	VENTURESOUQ	ARZAN VENTURE CAPITAL	STC VENTURES	knuru
nuwa CAPITAL	Dtec Ventures	Dtec Ventures	wamda capital	MIDDLE EAST VENTURE PARTNERS
imena	BECO CAPITAL	BECO CAPITAL	knuru	wamda capital
GINCO INVESTMENTS	500	EQ	WOODSTOCK	STC VENTURES
dai Dubai Angel Investors	wamda capital	TURMERIC CAPITAL	DIFC FinTech Hive	Morgan Stanley
NUMUCapital	FasterCapita	wamda capital	ENABLING FUTURE	standard chartered
mena moon shots	NEWTRIBE	WOODSTOCK	PRIME VENTURE PARTNERS	GulfCapital Partners in Growth
	ASA ventures	ASA ventures	TURMERIC CAPITAL	
	JABBAR	PRIME VENTURE PARTNERS	DALE VENTURES	
	PRIME VENTURE PARTNERS	Silicon Badia	الخليج للاستثمار الإسلامي Gulf Islamic Investments (YOUR PARTNER FOR GROWTH)	
	CYPHER CAPITAL	ENABLING FUTURE	AB INVEST	
	ENABLING FUTURE	NB VENTURES	صندوق حي دبي للمستقبل DUBAI FUTURE DISTRICT FUND	
	NB VENTURES	DIFC FinTech Hive	Vy capital	
	global.ventures	nuwa CAPITAL		
	MORNINGSTAR VENTURES	PHOENIX CryptoVC		
	nuwa CAPITAL	dai Dubai Angel Investors		
	mena moon shots	DALE VENTURES		
	PHOENIX CryptoVC	STC VENTURES		
	DALE VENTURES	VISION VENTURES		
	dai Dubai Angel Investors	AB INVEST		
	VISION VENTURES	knuru		
	STC VENTURES	mbc VENTURES		
	GINCO INVESTMENTS	صندوق حي دبي للمستقبل DUBAI FUTURE DISTRICT FUND		
	mbc VENTURES	SHOROOQ PARTNERS		
	NUMUCapital	فلحة دبي للسيليكون Dubai Silicon Oasis		
	صندوق حي دبي للمستقبل DUBAI FUTURE DISTRICT FUND	EMPEDE capital		
	SHOROOQ PARTNERS	Vy capital		
	فلحة دبي للسيليكون Dubai Silicon Oasis			
	EMPEDE capital			
	VillageCapital			
	Vy capital			

24 RESEARCH PROJECTS from 13 UNIVERSITIES
Qualify for the First Round of the Dubai RDI Grant Initiative
Launched less than six months ago by His Highness Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum, the initiative aims to provide essential funding to support researchers, academic institutions, and research centres.
The initiative seeks to foster a thriving ecosystem for RDI in Dubai while expanding its applications locally and globally.
It is a key outcome of the Dubai RDI Programme, led by the Dubai Future Foundation.

2 RESEARCH FOCUS AREAS
1
Cognitive Cities
2
Health & Life Sciences
SUPPORTING TECHNOLOGIES
1
Artificial Intelligence
2
Robotics

Duration:
1 to 3 years
Funding:
500K – 1.5M AED
50% must be spent in Dubai

برنامج دبي للبحث والتطوير والابتكار
DUBAI RESEARCH DEVELOPMENT AND INNOVATION
Dubai RDI Grant
2025–2027
Biotech & Green Tech
IN PARTNERSHIP WITH
the National Research Foundation of Korea
NRF
National Research Foundation of Korea
The Dubai Research, Development and Innovation (RDI) Grant Initiative, in collaboration with the National Research Foundation of Korea (NRF), is now accepting proposals for its International Collaborative Research Grant Open Call. This joint grant supports cross-border research that advances global collaboration and scientific discovery.

Dubai – Healthcare

SETUP JOURNEY

1. Identify your business activity
2. Know the regulations
3. Pick your business structure
4. Apply for trade license
5. Dubai Health Authority approval (if applicable)
6. Additional approvals
7. Liability insurance (if applicable)
8. Visa applications
9. Open a bank account

As you set up your healthtech, make sure to learn about local regulations on use of information and communication technology in health fields, medical liability, consumer protection, health data and records management. You may also be asked to show a detailed business plan and proof of share capital (where applicable) during the setup process. Budget ~AED 15,000 for additional regulatory approvals.

SUPPORTING FREEZONES FOR HEALTHTECH

MINIMUM REQUIREMENT: ~ AED 15,000 per year *

Dubai Healthcare City

- Issues commercial license for both clinical facilities as well as non-clinical facilities.
- Permit to secure up to 2 residency visas; number of visas varies depending on size of facility
- Access to Dubai Healthcare City Accelerator and network of partners and patients

AVERAGE SETUP TIME ~10 DAYS
PHYSICAL PRESENCE REQUIREMENT YES
STARTS AT: PRIVATE OFFICE PACKAGES FROM AED 60,000 **PER YEAR; COWORKING EXECUTIVE DESKS START FROM** AED 35,000 **PER ANNUM**

Dtec

- Flexi-desk coworking package, fixed desk or private office
- Permit to secure up to 2 residency visas on a flexi-desk
- Access to incubator, investment support, venture capitalists, corporate partner labs, events

AVERAGE SETUP TIME ~1 WEEK
PHYSICAL PRESENCE REQUIREMENT YES
STARTS AT AED 15,000/YEAR

Dubai Science Park

- Shared desk, dedicated offices laboratories, land plots, warehouses
- Assists in creating alliances and affiliation with specialized hospitals and science-related institutes
- Access to in5 innovation centers, incubator, investment support; MOU with the Ministry of Health which allows registered businesses to apply for scientific office approval

AVERAGE SETUP TIME ~2 WEEKS
PHYSICAL PRESENCE REQUIREMENT NO
STARTS AT AED 50,000/YEAR

DMCC

- Flexi-desk, serviced offices or private office with option to buy
- Permit to secure up to 1 residency visas on a basic package
- Access to knowledge series and sector clubs; subsidised licenses through technology ecosystem builder Astrolabs

AVERAGE SETUP TIME ~4 WEEKS
PHYSICAL PRESENCE REQUIREMENT NO
STARTS AT AED 35,000/YEAR

Dubai Internet City

- Flexi-desk, fixed desk or private office
- Permit to secure up to 2 residency visas on a flexi-desk
- Access to incubator, investment support, networks, events

AVERAGE SETUP TIME ~1 WEEKS
PHYSICAL PRESENCE REQUIREMENT YES
STARTS AT AED 40,000/YEAR

ACCELERATORS, INCUBATORS & SANDBOXES

Dubai Health Authority · Regulations Lab · Future Accelerators · DSCA · Astrolabs · Mohammed Bin Rashid Innovation Fund · FasterCapital · Dubai 100 · Dubai Silicon Oasis Authority · ZtartUp · techstars Dubai Accelerator · World Food Programme Innovation Accelerator

MAIN REGULATORS

OVERSEEING THE HEALTHTECH AND FINANCIAL SERVICES SECTORS IN DUBAI

Ministry of Health & Prevention · Dubai Health Authority · National Electronic Security Authority · TDRA Telecommunications and Digital Government Regulatory Authority

EVENTS & CONFERENCES

DUPHAT · Future Health Summit · GITEX Global · Expand North Star · step Conference · HIMSS · health2.0 Conference · Medlab Middle East · Arab Health · Dubai Health Forum

* As packages across freezones vary, in addition to license costs you may need to budget for additional costs where applicable and not inclusive such as data protection fees –AED 2,000, establishment card –AED 1,500 and other one-time setup fees –AED 2,000.

Note: Regulations and requirements may vary across different free zones in Dubai, so it's important to thoroughly research and understand the specific rules and regulations of each free zone before setting up your HealthTech startup. It's also recommended to seek professional advice from legal experts and healthcare authorities to ensure compliance with local laws and regulations. Investors will need to consider which legal form is most appropriate for their business and the types of commercial activities that they intend to conduct.

Setting a Business in Dubai

LIST OF FREEZONES IN DUBAI

1. Dubai Academic City
2. Dubai Airport Free Zone
3. Dubai Biotechnology & Research Park (DUBIOTECH)
4. Dubai Car and Automotive City Free Zone (DUCAMZ)
5. Dubai Design District
6. Dubai Gold and Diamond Park
7. Dubai Healthcare City
8. Dubai Industrial City (DIC)
9. Dubai International Financial Centre (DIFC)
10. Dubai Internet City (DIC)
11. Dubai Knowledge Village
12. Dubai Logistics City
13. Dubai Media City
14. Dubai Outsource City
15. Dubai Silicon Oasis (DSO)
16. Dubai Technology Entrepreneur Campus (DTEC)
17. Meydan Freezone
18. Dubai Multi Commodities Centre (DMCC)
19. Dubai South
20. Dubai Studio City
21. Dubai Techno Park
22. International Free Zone Authority (IFZA)
23. International Media Production Zone
24. Jebel Ali Free Zone
25. Dubai Science Park
26. Dubai World Trade Centre (DWTC)
27. Dubai CommerCity

LEGAL STRUCTURES

There are three company setup options available when setting up a business in Dubai:

Mainland companies are incorporated onshore entities, licensed by the Department of Economic Development (DED). You are free to incorporate a mainland company anywhere in the UAE and can conduct businesses within and outside the local market.

Free zone companies are entities incorporated within special economic zones that are self-regulated by the managing authorities. Free zone entities can only conduct business and trade with the local UAE market with the assistance of a local service agent. Unlike mainland companies, free zone entities can only conduct business and trade with the local UAE market with the assistance of a local service agent.

Offshore companies in the UAE are entities that operates outside of its country of origin. Companies choose to establish an offshore setup to take advantage of Dubai's numerous business incentives including the exemption from taxes. They are often used for investments, financial transactions, and asset protection.

VISAS FOR ENTREPRENEURS AND INVESTORS

Living and working in the UAE requires a visa, which can be for 2, 3, 5, or 10 years based on eligibility.

GOLDEN VISA

The Golden Visa offers 10 years of renewable residency for entrepreneurs, scientists, inventors skilled professionals, humanitarian pioneers, and investors, without the need for a sponsor. Entrepreneurs must own a startup with locally invested capital of AED 2,000,000 ($545,000). To view detailed criteria and apply click here.

GREEN VISA

A Green Visa offers 5 years renewable residency to freelancers and self-employed professionals without the need for a sponsor. Entrepreneurs must own a startup with locally invested capital of AED 1,000,000 ($272,000). To apply, click here.

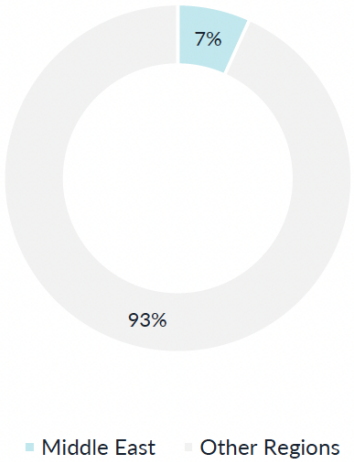
INVESTOR VISA

This type of visa provides entrepreneurs starting a business in Dubai in any of its free zones with renewable residency for 3 years in any free zone across the UAE.

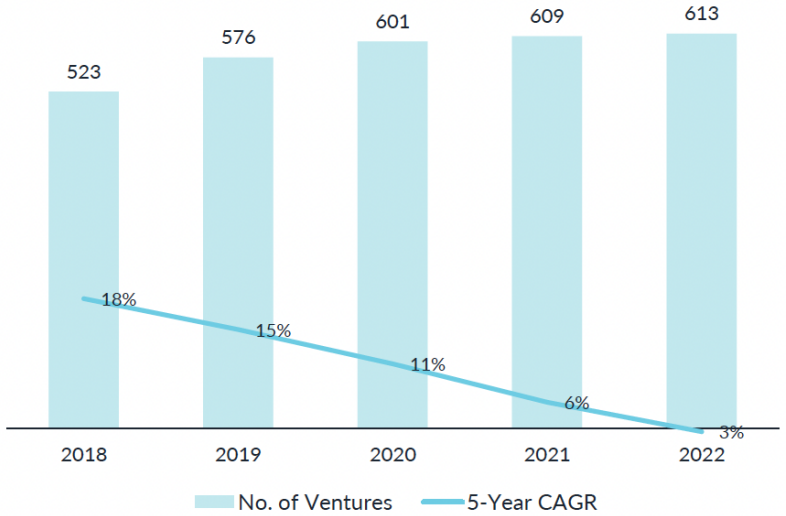
Middle East Ecosystem Development

At the end of 2022, there were 613 private and active ventures that were founded in the Middle East. Over the past 5 years, the ecosystem has been expanding at a CAGR of 3%. Globally, 7% of Digital Health ventures were founded in the Middle East.

Global Proportion of Ventures in the Middle East



Cumulative Volume of Ventures in the Middle East, 2018-2022



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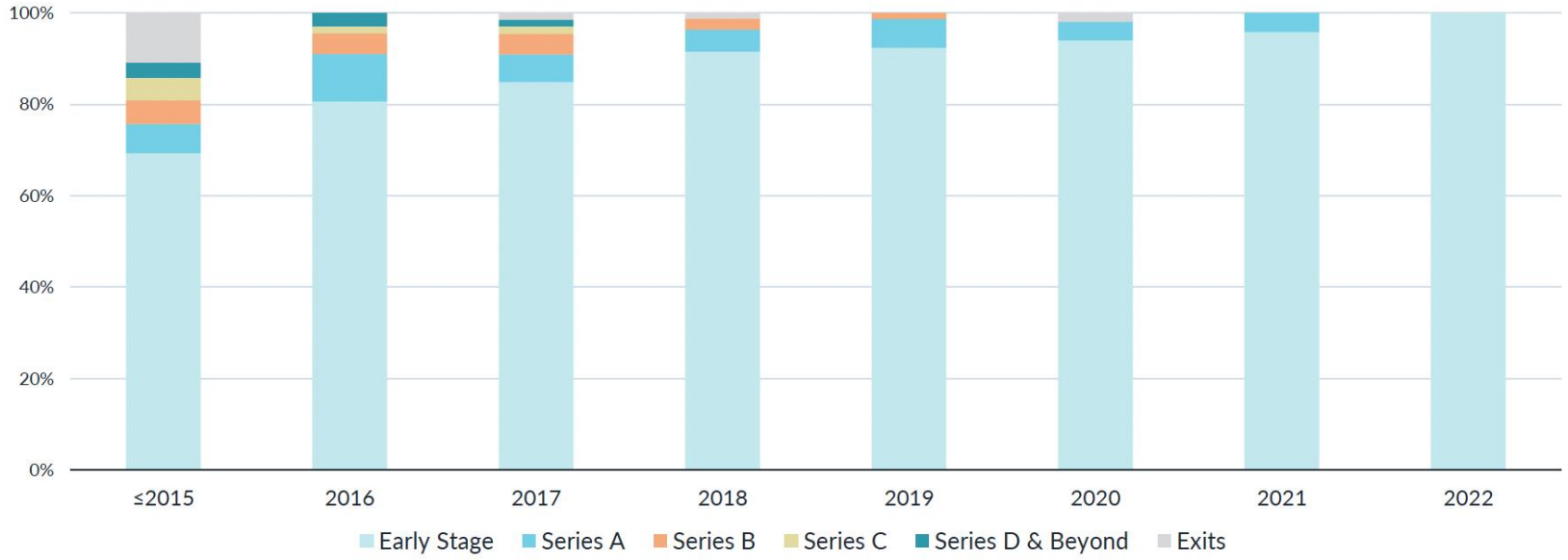
Venture Distribution by Stage

Venture funding in the Middle East remains lower as compared to other regions across the globe. Of all ventures incorporated in 2021 only 3% have already closed their second round of funding. The most mature ventures from the Middle East were incorporated before 2015, with the majority receiving funds from North America and Europe.



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Hub71

Abu Dhabi's Global Tech Ecosystem

- Hub71 is a vibrant **community** of startups, tech companies and investors contributing to a robust **ecosystem**
- An initiative by the Department of Economic Development (DED) and led by Mubadala Investment Company
- We are built on the foundation of **partnership** and **collaboration**

MUBADALA

دائرة التنمية الاقتصادية
DEPARTMENT OF ECONOMIC DEVELOPMENT

Our Startup Community

17%
FinTech

5%
Mobility, Logistics & Travel

14%
HealthTech

4%
Foodtech

6%
EdTech

3%
ClimateTech

50+
nationalities

72%
Seed

28/%
Series A+

Creating High Value Tech Companies

As of September 2023:

260+ startups*

21 sectors

AED 5.1 bn*
Value of funds raised by startups

AED 3.5 bn*
Revenue generated by startups

1000+*
jobs created

89 POCs
signed with corporate partners

AED 596 mn
deal value from POCs

41 VC partners

44 family offices

26 market partners

21 government partners

8 cross border partners

8 talent partners

** As of June 2023*

Mubadala is a sovereign investor managing a diverse portfolio of assets in the UAE and abroad.

AED 1015 BN

Assets under management

USD 276 BN

MUBADALA

مبادلة للرعاية الصحية

Mubadala Health

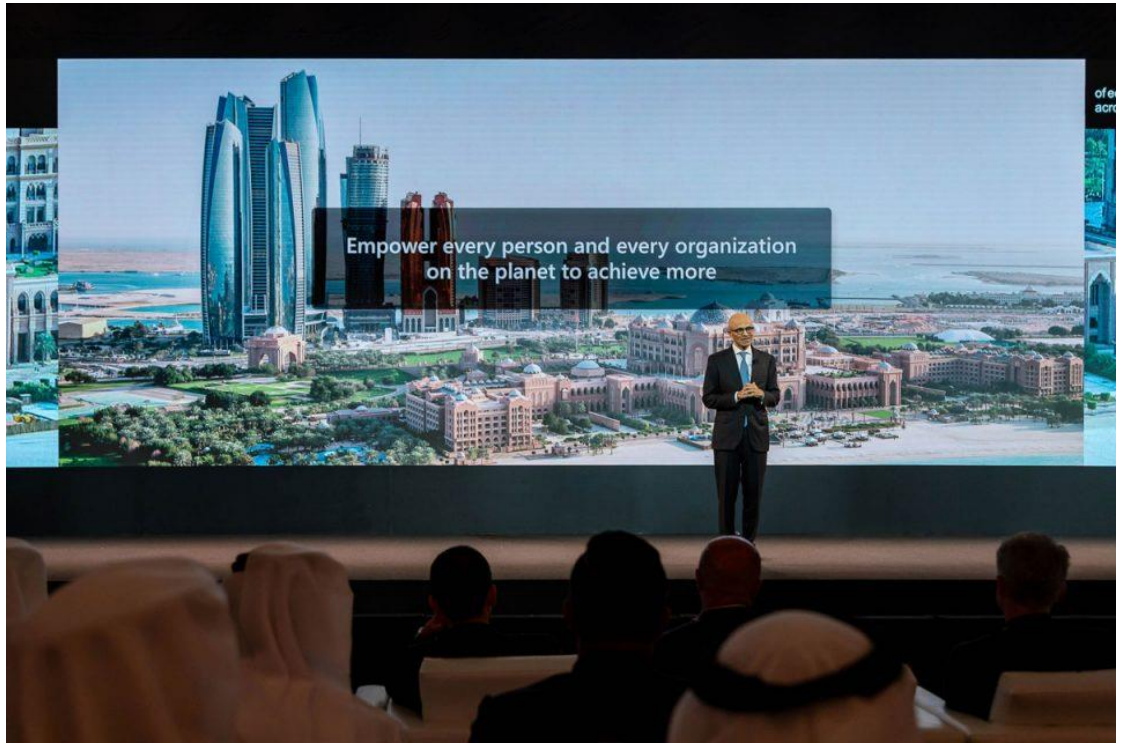
PURSHEALTH
Our Assets:
Daman
Rafed
ADSCC
Turkish Healthcare
JAPAN
Arab Health
IHC
Promek
مناطق خليفة الاقتصادية أبوظبي
KHALIFA ECONOMIC ZONES ABU DHABI
Enabling Science for a Better Life
Jafza

GITEX 5.0
7-11 Dec
EXPAND NORTH STAR
8-10 Dec
2026 EXPO CITY DUBAI
THE FUTURE ALWAYS BEGINS WITH
GITEX Dubai

WHX Tech
14-16 September 2026
Dubai World Trade Centre

WHX Dubai
Formerly Arab Health
9-12 February 2026 | Dubai Exhibition Centre
Where the world of healthcare meets

WHX Dubai


Empower every person and every organization
on the planet to achieve more

voco

دبي الصحية
DUBAI HEALTH

Deep Dive in a Use Case

Dubai Health Overview

Dubai:

Evolving into an Academic Health System (AHS)

هيئة الصحة بدبي
DUBAI HEALTH AUTHORITY

دبي الصحية
DUBAI HEALTH

1970

Department of Health and Medical Services

The late His Highness Sheikh Rashid bin Saeed Al Maktoum officially formed the Department of Health and Medical Services (DOHMS), appointing the late His Highness Sheikh Hamdan bin Rashid Al Maktoum as the founding President.

2007

Dubai Health Authority

The Dubai Health Authority (DHA) was established as per Law (13) of 2007 issued by His Highness Sheikh Mohammed bin Rashid Al Maktoum, with an expanded vision to include strategic oversight for the health sector in Dubai and enhance private sector engagement.

AL JALILA FOUNDATION

2012

Al Jalila Foundation (AJF) was established.

2016

Mohammed Bin Rashid University of Medicine and Health Sciences (MBRU) was established.

2021

Dubai Health

Dubai Academic Health Corporation, Dubai's first integrated academic health system established as per Law (13) of 2021 issued by His Highness Sheikh Mohammed bin Rashid Al Maktoum to elevate the standard of care and to advance health for humanity.

Dubai Health was launched as the public-facing brand in 2023.

“2020 has taught us that **unity is strength**, that happiness lies in our families, that excellence is giving, that health comes before politics and economy, and that placing confidence in youth can lead us to the stars”

H.H Sheikh Mohammed Bin Rashid Al Maktoum
Vice President and Prime Minister of UAE and Ruler of Dubai

AHS Models

Range of corporate and organizational structures

The definitive trend is toward more integration

Organizational Models	Separate Entities	Integrated University and Provider Group	Integrated Hospital and Provider Group	Integrated AHS (Single CEO)
	~10%	~25%	~30%	~25%
Organizational Examples	– Duke – George Washington – Minnesota – South Carolina – Wayne State	– Chicago – Columbia – Colorado – Cornell – Illinois – Indiana – Michigan State – Rutgers – Yale	– Arizona – Emory – Georgetown – Indiana – Kansas – Nebraska – Northwestern – MGB/Harvard – Vanderbilt	– John Hopkins – Mayo – Michigan – North Carolina – Pennsylvania – Rochester – UCSF – Wake Forest

Hospital/Health System | University | Clinical Faculty Practice and Related Provider Groups

Dubai Health Establishment Law

- The Dubai Academic Health Corporation (Dubai Health) was established as per Law (13) of 2021.
- Dubai Health was established to enhance population health, improve the quality of care, and provide access and efficiency through an integrated academic health system.
- Dubai Health is composed of:

25
Districts across Dubai

6
Hospitals

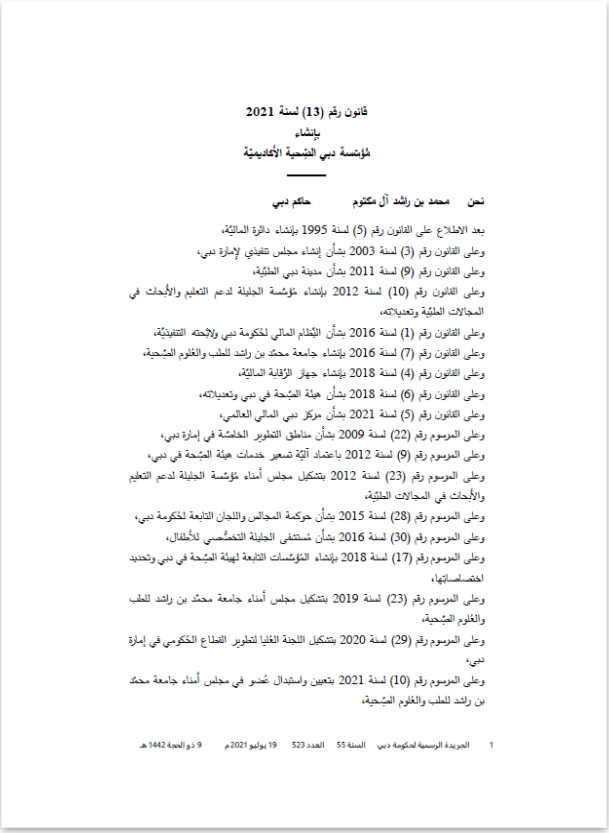
27
Ambulatory Health Centers

20
Medical Fitness Centers

11,388
People

Mohammed Bin Rashid University of Medicine and Health Sciences

Al Jalila Foundation



قانون رقم (13) لسنة 2021
بإنشاء
مؤسسة دبي الصحية الأكاديمية

نحن محمد بن راشد آل مكتوم حاكم دبي

بعد الاطلاع على القانون رقم (5) لسنة 1995 بإنشاء دائرة المالية،
وعلى القانون رقم (3) لسنة 2003 بشأن إنشاء مجلس تنفيذي لإمارة دبي،
وعلى القانون رقم (9) لسنة 2011 بشأن مدينة دبي الطبية،
وعلى القانون رقم (10) لسنة 2012 بإنشاء مؤسسة الجليلة لدعم التعليم والأبحاث في المجالات الطبية وتعديلاته،
وعلى القانون رقم (1) لسنة 2016 بشأن النظام المالي لحكومة دبي ولائحته التنفيذية،
وعلى القانون رقم (7) لسنة 2016 بإنشاء جامعة محمد بن راشد للطب والعلوم الصحية،
وعلى القانون رقم (4) لسنة 2018 بإنشاء جهاز الرقابة المالية،
وعلى القانون رقم (6) لسنة 2018 بشأن هيئة الصحة في دبي وتعديلاته،
وعلى القانون رقم (5) لسنة 2021 بشأن مركز دبي المالي العالمي،
وعلى المرسوم رقم (22) لسنة 2009 بشأن مناطق التطوير الخاصة في إمارة دبي،
وعلى المرسوم رقم (9) لسنة 2012 باعتماد آلية تسعير خدمات هيئة الصحة في دبي،
وعلى المرسوم رقم (23) لسنة 2012 بتشكيل مجلس أمناء مؤسسة الجليلة لدعم التعليم والأبحاث في المجالات الطبية،
وعلى المرسوم رقم (28) لسنة 2015 بشأن حوكمة المجالس واللجان التابعة لحكومة دبي،
وعلى المرسوم رقم (30) لسنة 2016 بشأن مستشفى الجليلة التخصصي للأطفال،
وعلى المرسوم رقم (17) لسنة 2018 بإنشاء المؤسسات التابعة لهيئة الصحة في دبي وتحديد اختصاصاتها،
وعلى المرسوم رقم (23) لسنة 2019 بتشكيل مجلس أمناء جامعة محمد بن راشد للطب والعلوم الصحية،
وعلى المرسوم رقم (29) لسنة 2020 بتشكيل اللجنة العليا لتطوير القطاع الحكومي في إمارة دبي،
وعلى المرسوم رقم (10) لسنة 2021 بتعيين واستبدال عضو في مجلس أمناء جامعة محمد بن راشد للطب والعلوم الصحية،

1 الجريدة الرسمية لحكومة دبي السنة 55 العدد 523 19 يوليو 2021م 9 ذو الحجة 1442 هـ

Issued 19 July 2021

State of the health system before Law (13) of 2021

Note – Dubai Healthcare City Authority and the private sector are other components of the health sector in Dubai

State of the health system

Post Law (13) of 2021

هيئة الصحة بدبي
DUBAI HEALTH AUTHORITY

Key Functions

- Strategy
- Insurance and Financing
- Regulation
- Public Health Policies

دبي الصحية
DUBAI HEALTH

Key Missions

Care

Set the global standard for evidence-informed care and outcomes

Learning

Deliver transformative education and a future ready workforce

Discovery

Create an ecosystem of discovery and innovation

Giving | Achieve empathetic efficiency, optimization of resources and financial sustainability

Enhancing Health, Improving Quality of Care, Access and Efficiency through an Integrated Academic Health System

Strategic Partnerships

Private Sector/ Industry

Dubai Health

One Vision, Mission and Governance

Care

Learning

Discovery

Giving

Healthcare Facilities

- Rashid Hospital
- Latifa Hospital
- Hatta Hospital
- Dubai Hospital
- Jebel Ali Hospital
- Al Jalila Children's Hospital
- 26 Ambulatory Health Centers
- 20 Medical Fitness Centers

Mohammed bin Rashid University of Medicine and Health Sciences (MBRU)

- Hamdan Bin Mohammed College of Dental Medicine
- College of Medicine
- Hind Bint Maktoum College of Nursing and Midwifery
- Research and Graduate Studies
- Postgraduate Medical Education

Al Jalila Foundation

Values

The Hamdan Bin Rashed Cancer Charity Hospital – Scheduled to be opened in 2026

Vision, Mission and Values

Vision

Together we advance health for humanity.

Mission

We serve to impact lives and shape the future of health through the integration of Care, Learning, Discovery, and Giving.

Values

Patient First

Respect

Excellence

Teamwork

Integrity

Empathy

Connected for you

United by the spirit of giving and driven by the power of knowledge and determination, we are shaping a new era of healthcare - one meaningful connection at a time.

Strategic Programs

- Reimagine the patient journey across the continuum of care
- Rationalize service provision and leverage capabilities across the system
- Establish programs to identify, attract, develop and retain healthcare professionals, clinical educators, scientists and administrators in priority areas
- Develop a priority-focused innovation alliance program in partnership with other international innovation hubs
- Enhance discovery infrastructure
- Develop a data strategy to support the mission

دبي الصحية
DUBAI HEALTH

Dubai Health

Innovations

Innovation

Born at MBRU

Design Lab was founded in 2018

Patient Centric- design-thinking methodologies were introduced to year 1 students

Design lab as the core of innovation and Digital health transformation

Dubai Health 5-Year Strategic Plan Programs

Reimagine the patient journey across the continuum of care.

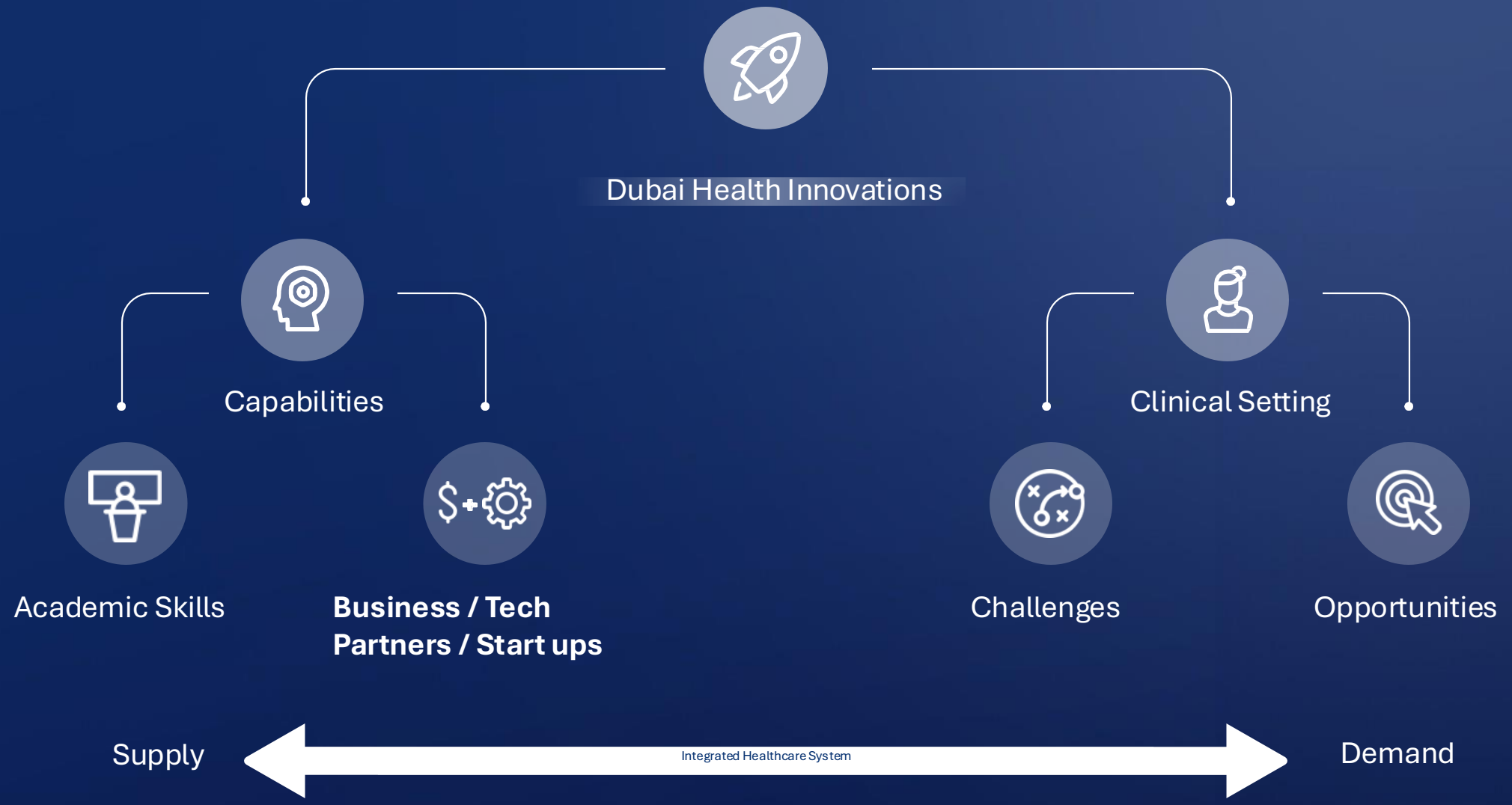
Establish programs to attract, develop, and retain healthcare professionals, administrators, clinical educators and scientists.

Enhance discovery infrastructure.

Improve efficiency and leverage capabilities across the system.

Develop data strategy to support the mission.

Develop a priority-focused innovation alliance program in partnership with other international innovation hubs.


Dubai Health Innovations
Capabilities
Clinical Setting
Academic Skills
Business / Tech Partners / Start ups
Challenges
Opportunities
Supply
Integrated Healthcare System
Demand

Advancing health and care by bringing together:

- (Post)Graduate, faculty and clinical support
- Entrepreneurial students
- External entrepreneurs, start-ups and mentors
- Alumni, investors and funders
- Healthcare business partners
- Academic partners

1. Student Enterprise Programs

For new start-up businesses

2. Clinical/Faculty Enterprise Programs

For spin-outs and licenses

3. Business Innovation Programs

- For spin-ins and scale-ups
- For co-creation / co-development
- Strategic business partners

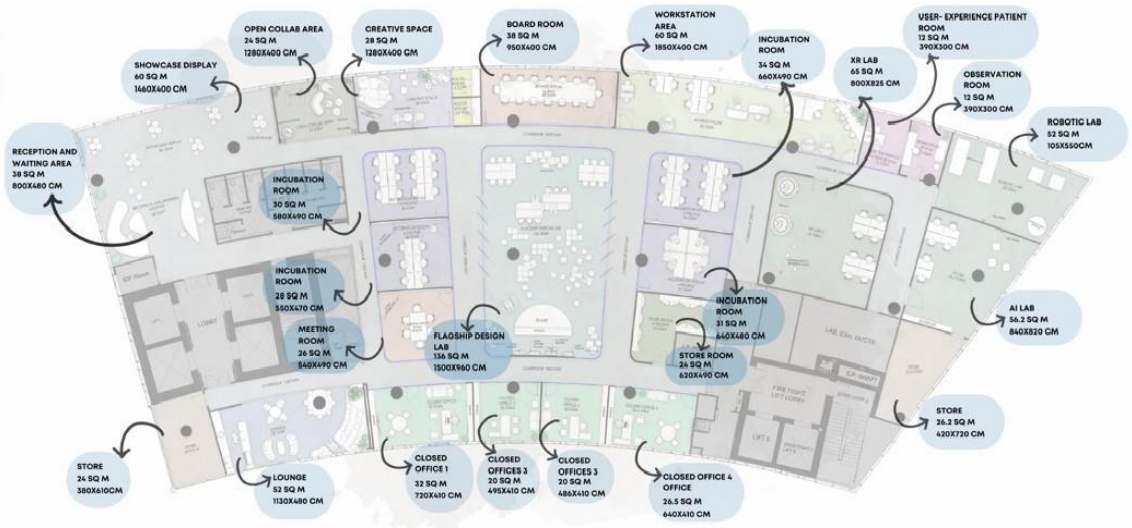
دبي الصحية
DUBAI HEALTH

الابتكار
Innovations

مركز التكنولوجيا والابتكار
Center for Technology and Innovation

Dubai Health Innovations

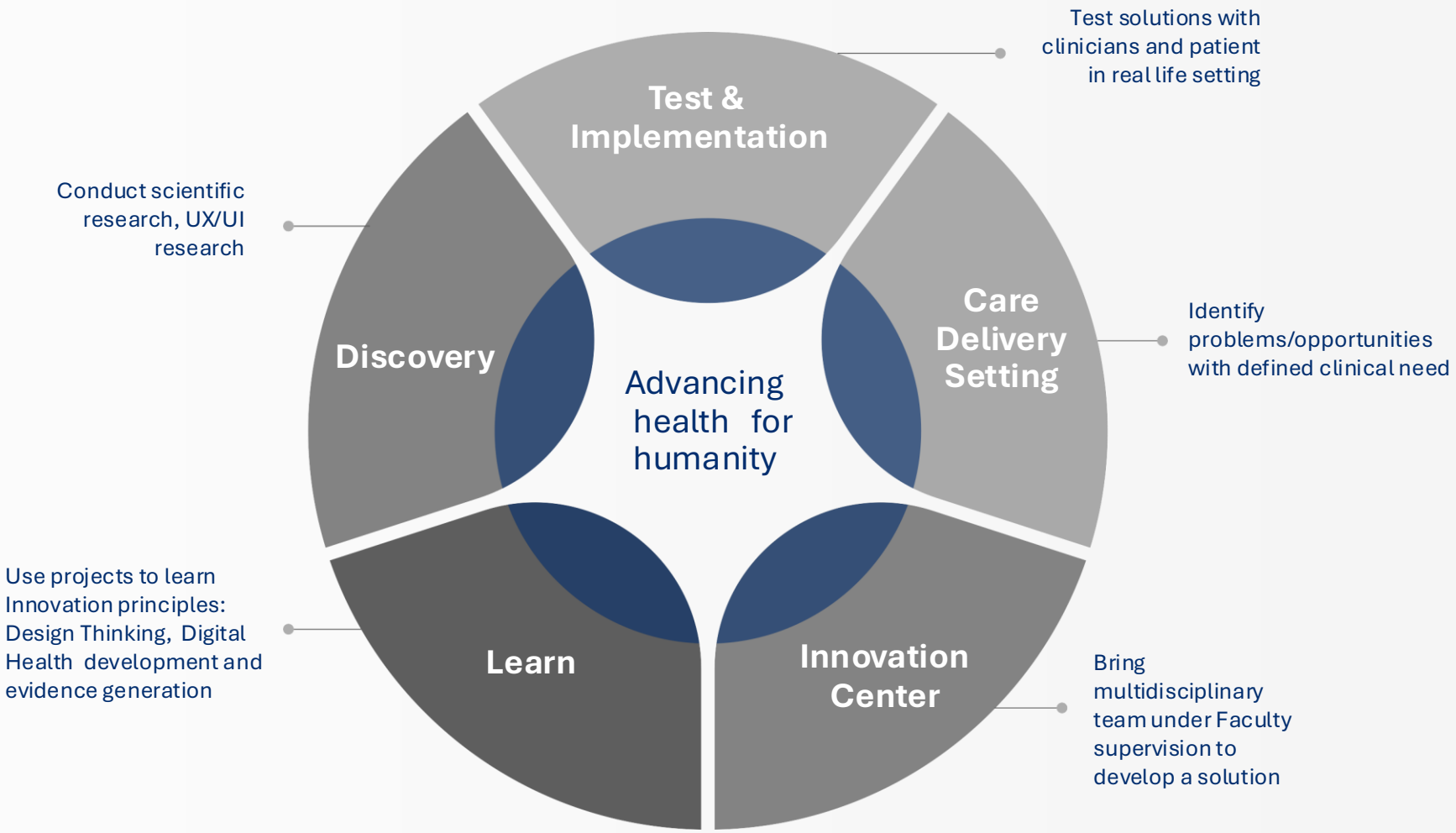
1,800 sqm dedicated to innovation, technology and collaboration



Launch: Q2 2025

A virtuous

circle within an integrated healthcare system



Thematic Innovation Labs and Dubai Health Priorities Y1

Design4Health

The design thinking process provides new perspectives on health challenges. It facilitates understanding of health outputs and methods used, while enabling a rapid translation of insights into prototypes and solutions that can be tested and refined. These solutions incorporate functional and aesthetic demands based on the needs and behavior of the people being designed for, as well as the broader systems within which they live.

Digital Medicine

Digital medicine describes a field, concerned with the use of technologies as tools for measurement, and intervention in the service of human health. Digital medicine products are driven by high-quality hardware and software that support the practice of medicine broadly, including treatment, recovery, disease prevention, and health promotion for individuals and across populations.

AI & Data

At its simplest form, artificial intelligence is a field, which combines computer science and robust datasets, to enable problem-solving. It also encompasses sub-fields of machine learning and deep learning, which are frequently mentioned in conjunction with artificial intelligence. Healthcare AI systems can analyze patterns in a patient's medical history and current health data to identify or predict potential health risks. This predictive capability enables healthcare providers to offer proactive, preventative care, ultimately leading to better patient outcomes.

Robotics & Sensors

Robotics and sensors in healthcare innovation refer to the use of advanced robotic systems and sensor technologies to improve medical care. These innovations enhance diagnosis, treatment, patient monitoring, and overall healthcare efficiency. robotics and sensors are advancing healthcare by enhancing the precision, efficiency, and quality of medical care. These technologies continue to evolve, offering new possibilities for improving patient outcomes and the overall healthcare experience.

Enabling thematic labs

Project Pipeline

- Mental Health
- Diabetes
- Cancer
- People of Determination

AI &
DATA
LAB

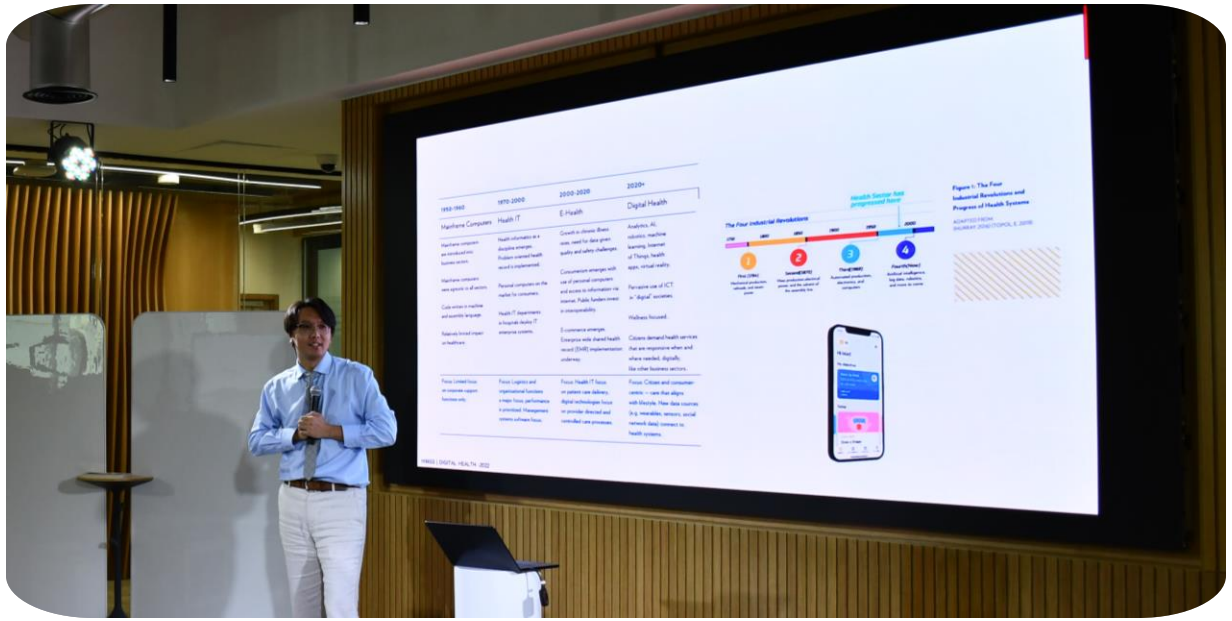
BP Smart Watch Testing

GETHER WE
NCE HEALTH
HUMAN

Collaborate
Ideate

Stroke AI

Training Next Generation Doctors



Project Portfolio 2025

CARE | LEARNING | DISCOVERY

	PARTNER	IDEATION	INITIATION	IN PROGRESS	DELIVERED
Digital Medicine					
Astronaut Longitudinal Mental Health Study					
Astronaut Virtual Emotional Stimulation Platform					
VR in the Emergency Department at Rashid Hospital					
VR for Social Anxiety in Adolescents Primary Care at Al Jalila					
Neurofeedback Immersive Digital Therapeutics Use Case	HEALTHY MIND				
VR in Pain Management: Thalassemia Center					
VR/HDtDCS for TBI patients RDI with KOREA					
Design4Health					
MyChart Study with University of Birmingham	UNIVERSITY OF BIRMINGHAM DUBAI				
Digital Simulations for teaching Design Thinking	FAST4				
Patient Journey Mapping					
AI & Data					
Tumor Cellularity Quantification In A Pathology Slide	PathAI				
Using AI In Radiology					
Digital Twin of Severely Depressed Patients	AUS American University of Sharjah				
PainDetect	RIT Rochester Institute of Technology of Dubai				
AI Tutor					
Clinical Reasoning Chatbot					
Robotics & Sensors					
Watch GTX Validation Study					
Socrates Watch User Feedback Study	HUAWEI				
Watch D2 Validation Study					

Publication Tracker

PUBLICATION	WRITING	FIRST DRAFT	FINAL DRAFT	PUBLICATION PROCESS
Digital Medicine				
VR Deployment in Thalassemia Center	■	■	■	■
Design4Health				
Patient Journey Mapping	■	■	■	□
Bootcamp Paper	■	■	■	■
FAST4 phase 1 / Design Quest	■	□	□	□
AI & Data				
Content Validation for AI Chatbot	■	□	□	□
PainDetect	■	■	■	□
A Systematic Review of Digital Twins for Mental Health Support	■	■	■	■
AI in healthcare manuscript	■	■	■	■
Prototype for Humanity - PainD	■	■	■	■
Robotics & Sensors				
Watch D2 Validation Study	■	■	■	□
User experience Study	■	■	□	□
Other				
Book Chapter / Business Models in Digital Health	■	■	■	■
ESG AND DIGITAL HEALTH Paper	■	■	■	■

DIDI DUBAI INSTITUTE OF DESIGN AND INNOVATION

AUS | الجامعة الأميركية في الشارقة American University of Sharjah

RIT Rochester Institute of Technology

QUT Queensland University of Technology

UNIVERSITY OF BIRMINGHAM

UMass Chan MEDICAL SCHOOL

CENTRE FOR HEALTHCARE INNOVATION

ESCP BUSINESS SCHOOL

NUS National University of Singapore

WisDM Yong Loo Lin School of Medicine INSTITUTE FOR DIGITAL MEDICINE

Knowledge Partners

مؤسسة دبي للمستقبل
DUBAI FUTURE FOUNDATION

HUAWEI

Schneider Electric

GE HealthCare

PROTOTYPES FOR HUMANITY

Microsoft

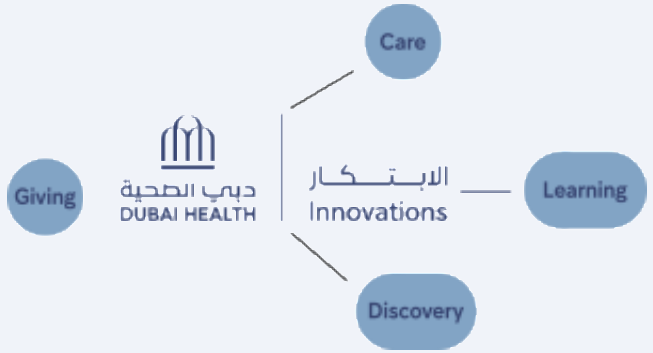
SIEMENS Healthineers

accenture

Strategic Partners

3-Year Outlook

Year 1



Horizon I

- **Platform launch Q3 2025**
- Ecosystem activation (Local –Int)
- Private sector partnerships
- Project-based center
- Start-ups incubated

Foundation Phase

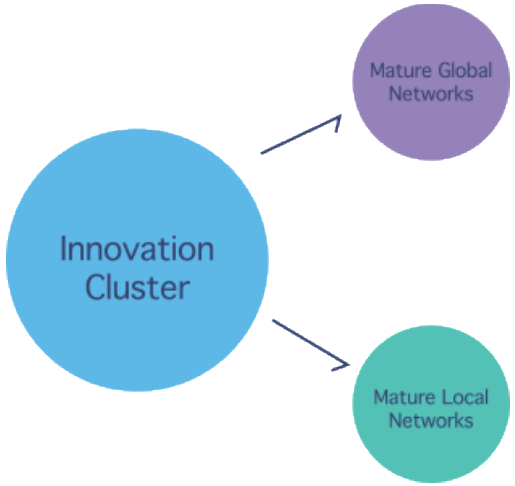
Year 2

Horizon II

- Innovation scale up
- Clinical adoption KPI
- Outcome measurement
- Business viability/validation /Enterprise

Scale Up Phase

Year 3+



Horizon III

- Multi-thematic labs center
- Venture Studio Model /CVC : Spin-offs
- Regional and international reach
- Private Sector long term strategic partnerships & Investments

Maturity Phase

Thank you
Q&A