FICCI

सत्यमेव जयते

Department of Pharmaceuticals
Ministry of Chemicals and Fertilizers
Government of India

2nd INTERNATIONAL EXHIBITION & CONFERENCE ON PHARMACEUTICAL INDUSTRY

INDIA PHARMA™ 2017

February 9 - 11, 2017

Bangalore International Exhibition Center (BIEC), Bengaluru, Karnataka

www.indiapharmaexpo.in

INDIAN PHARMACEUTICAL INDUSTRY - A GLOBAL INDUSTRY

The Indian Pharmaceutical Industry has witnessed a robust growth over the past few years moving on from a turnover of approx. US $ 1 billion in 1990 to over US $ 30 billion in 2015 of which the export turnover is approx. US $ 15 billion. The country now ranks 3rd world wide by volume of production and 14th by value, thereby accounting for around 10% of world's production by volume and 3% by value. Globally, it ranks 4th in terms of generic production and 17th in terms of export value of bulk actives and dosage forms. Indian exports are destined to more than 200 countries around the globe including highly regulated markets of US, West Europe, Japan and Australia.

It has shown tremendous progress in terms of infrastructure development, technology base creation and a wide range of products. It has established its presence and determination to flourish in the changing environment. The industry now produces bulk drugs belonging to all major therapeutic groups requiring complicated manufacturing technologies. Formulations in various dosage forms are being produced in GMP compliant facilities. Strong scientific and technical manpower and pioneering work done in process development have made this possible.

An initiative to increase overall growth of Pharma sector including exports and focus on increase of Domestic production in the sector by Government of India & FICCI, with the active participation from all Stakeholders.

Provide a platform to global investment community **to connect with stakeholders** in Pharma sector in India, Central and State Governments, leading business leaders and top executives from the industry, academics and experts from the world.

Encourage **'Make in India'**- for manufacturing of Drugs and Pharmaceutical Machines.

INDIA PHARMA 2017 covers the whole process of Pharmaceutical Manufacturing, from various kind of manufacturing/processing machineries to lab equipment, analytical instruments, APIs and other total solutions.

OBJECTIVES

- The Event will cover all the sectors of the Pharmaceutical Industry starting from Finished Formulations, APIs, Bio-pharmaceuticals, Fine Chemicals and Intermediates, Natural extracts, Excipients and many more.
- Display of Latest Pharmaceutical Machinery, Plants, Laboratory Equipment, Analytical Instrument and Clean room Equipments with Live Demonstration.
- Direct Access to Highly targeted Senior Pharma Executives, Buyers, Procurement Managers, Contract Manufacturers.
- Meetings with Managers and Business Development Managers who are looking for new supplies, building strategic partnerships or entering into new ventures.

EVENT FORMAT

- EXHIBITION
- CONFERENCE
- CEOs FORUM
- INTERNATIONAL BUYER SELLER MEET
- INVESTMENT CONCLAVE
- INTERNATIONAL DRUGS REGULATORS MEET
- MAKE IN INDIA
- WORKSHOPS & SEMINARS
- MEDIA INTERACTIONS
- LIVE DEMONSTRATIONS
- INAUGURATION AND NETWORKING DINNER

BENGALURU, KARNATAKA - AS A VENUE

Karnataka is amongst the top 5 contributors to India's GDP and industrial output, making it a leading economic hub of the country. It also has the 4th largest share of workforce and cumulative FDI and is the 3rd largest contributor to the GVA in the country. The State has 6th largest number of factories in the country and standing as the technology start-up capital of India. These parameters along with the State Government's supportive policies, skilled manpower, advanced R&D, best in class technology and world-class infrastructure along with ease of connectivity and a thriving innovation and start-up environment makes Karnataka the hot spot for the Pharmaceutical sector.

Karnataka is the home to over 230 Pharma and Bio tech Companies. It has generated revenue of INR. 8,030 crore which contributes to 8% of the country's total revenue in Pharmaceutical Sector. The State stands 5th in Pharmaceuticals export with 40% of its Pharma produce being exported overseas. Karnataka has shown the highest growth rate in terms of export that is, reaching up to 12% in the year 2013-2014 amounting to about Rs. 290418 crores. Furthermore, it constituted to about 12.37% of the country's exports and contributed to 10% of the Indian Pharmaceutical Export revenues. The State has also found a spot in the top 10 in the list of States having maximum number of Pharma manufacturing units in the country. This has been achieved by its 221 formulation units and 74 bulk units, constituting 3% of country's manufacturing units.

WHY PARTICIPATE?

- Networking opportunities with over 5000 global pharmaceutical and biotechnology professionals
- Attendees from all major pharmaceutical drug manufacturing states and countries
- Interact with top decision makers from the industry worldwide
- Interaction with the Government Officials
- Unique combination of Exhibition, Conference, Buyer-Seller Meet, partnering opportunities and networking events
- Multiple opportunities to connect with current clients and prospective new customers
- An ideal platform for Brand Visibility

DISPLAY PROFILE

- Pharmaceutical Bulk Drugs, Intermediates & Formulations
- Plant & Machinery for Pharma Production, directly or indirectly involved
- Packaging Material & Machinery
- Lab Equipments, Instruments, Lab wares
- Clinical Research Organizations
- Contract Manufacturers
- Excipients & Additives
- R&D, Quality Control etc.
- Infrastructure & Accessories
- Water Management, Waste Management
- Bio-Pharmaceuticals
- Environment & Pollution Control
- Technical Publications
- Trade Associations & Trade Promotion Bodies
- Safety Equipments
- Software for Pharma Industry & Management

PARTICIPATION CHARGES (Rate per sq. mtr.)

Type of Space	Foreign	Indian
Shell Space (Minimum Area 9 sq. mtrs.)	US$ 300	Rs. 9000.00
Bare (Minimum Area 27 sq. mtrs.)	US$ 275	Rs. 8500.00

- Catalogue Entry Charges: Rs. 1000 / US$ 20 per Company
- Service Tax as applicable

VISITOR PROFILE

- CEOs, Technocrats and Scientists from Drug Manufacturing Companies
- Decision Makers
- Pharmacists
- Engineers
- R&D Professionals
- Biotechnology Specialists
- Doctors
- Policy Makers, Diplomats and Foreign Commercial Corporations
- Regulatory Officers
- Purchase Officers of Pharma Companies
- Hospital Administrators
- Academicians, Teachers & Students
- Equipments Suppliers & Distributors
- Medical Representatives

DELEGATE PROFILE

- Decision Makers from Industry, Associations, Notified Bodies
- Government Regulators
- Pharmaceutical & Biotech Industry Professionals
- CROs
- Public Health Organizations
- Venture Capital & Private Equity
- Institutions
- Business Consultants / Regulatory Advisors
- HODs
- Quality Control Heads
- R & D Heads
- Lab Managers
- Plant Heads
- Procurement Managers
- Business Development Managers
- Licensing Authority
- Export Managers

INDIA PHARMA 2016 - A GLIMPSE

- Inauguration by Shri Ananth Kumar, Hon'ble Union Minister for Chemicals & Fertilizers
- International Buyer-Seller Meet organized by Pharmaceutical Export Promotion Council (Pharmexcil) & Engineering Export Promotion Council (EEPC)
- CEOs Roundtable attended by leading business leaders and top executives from the industry
- International Conference comprising of more than 150 delegates from across the globe
- Participation of 147 companies in the exhibition
- DIPP Pavilion showcasing 'Make in India' Campaign
- Karnataka Udyog Mitra participating as Host State
- Participation of Government of Telangana as Partner State
- The event witnessed a footfall of more than 6,719 trade visitors

THE ORGANIZERS

सत्यमेव जयते

Department of Pharmaceuticals, Government of India

The Department of Pharmaceuticals was created on 1st July 2008 to be a focused Department of Government of India for fostering growth of the Indian Pharmaceutical Industry. The Department has been assigned several functions including inter-alia promotion of Research, Education and Training, Public Private Partnership, International Cooperation, Inter-Sectoral cooperation, Industrial Cooperation, Environment and Hazard Management and Pricing and Availability of Medicines. The Department of Pharmaceuticals discharges their functions through active consultations with stakeholders to formulate new schemes / proposals / strategies for promoting growth of the Pharmaceutical Industry.

FICCI

Federation of Indian Chambers of Commerce and Industry

FICCI is the voice of India's business and industry. Established in 1927, it is India's oldest and largest apex business organization. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

Associate Sponsor

GANDHI Automations Pvt Ltd

Strategic Partners

IDMA

Indian Drug Manufacturers' Association - KSB

KDPMA

Karnataka Drugs and Pharmaceuticals Manufacturers' Association

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